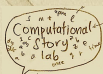


# Lecture Three

## Stories of Complex Sociotechnical Systems: Measurement, Mechanisms, and Meaning Lipari Summer School, Summer, 2012

Prof. Peter Dodds

Department of Mathematics & Statistics | Center for Complex Systems |  
Vermont Advanced Computing Center | University of Vermont



A Very Dismal  
Science

Contagion

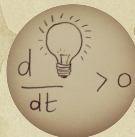
Winning: it's not for  
everyone

Social Contagion  
Models

Granovetter's model  
Network version  
Groups

Simple disease  
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# Outline

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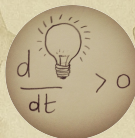
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# Economics, Schmeconomics

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Alan Greenspan (September 18, 2007):

“I’ve been dealing with these big mathematical models of forecasting the economy ...

If I could figure out a way to determine whether or not people are more fearful or changing to more euphoric,

I don’t need any of this other stuff.

I could forecast the economy better than any way I know.”



<http://wikipedia.org>

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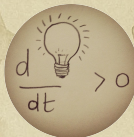
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# Economics, Schmeconomics

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## Greenspan continues:

“The trouble is that we can't figure that out. I've been in the forecasting business for 50 years. I'm no better than I ever was, and nobody else is. Forecasting 50 years ago was as good or as bad as it is today. And the reason is that human nature hasn't changed. We can't improve ourselves.”

## Jon Stewart:

“You just bummed the @\*!# out of me.”



wildbluffmedia.com

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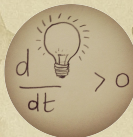
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- ▶ From the Daily Show (田) (September 18, 2007)
- ▶ The full interview is here (田).

# Economics, Schmeconomics

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James K. Galbraith:

NYT But there are at least 15,000 professional economists in this country, and you're saying only two or three of them foresaw the mortgage crisis? [JKG] Ten or 12 would be closer than two or three.

NYT What does that say about the field of economics, which claims to be a science? [JKG] It's an enormous blot on the reputation of the profession. There are thousands of economists. Most of them teach. And most of them teach a theoretical framework that has been shown to be fundamentally useless.

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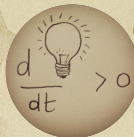
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From the New York Times, 11/02/2008 (田)

# Collective Cooperation:

## ▶ Standard frame:

Locally selfish behavior  
→ collective cooperation.

## ▶ Different frame:

Locally moral/fair behaviour  
→ collective bad actions.

- ▶ So why do we study frame 1 instead of frame 2?
- ▶ Tragedy of the Commons is one example of frame 2.
- ▶ Better question:  
Who is it that studies frame 1 over frame 2...?

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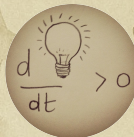
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# Homo Economicus

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- ▶ 'What makes people think like Economists?  
Evidence on Economic Cognition from the "Survey of  
Americans and Economists on the Economy" ' [8]  
Bryan Caplan, Journal of Law and Economics, 2001

## People behave like Homo economicus:

1. if they are well educated,
2. if they are male,
3. if their real income rose over the last 5 years,
4. if they expect their real income to rise over the next 5 years,
5. if they have a high degree of job security,
6. but not because of high income nor ideological conservatism.

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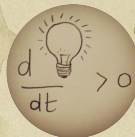
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# Wealth distribution in the United States:

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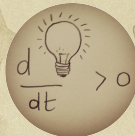
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Questions used in a recent study by Norton and Ariely: [29]

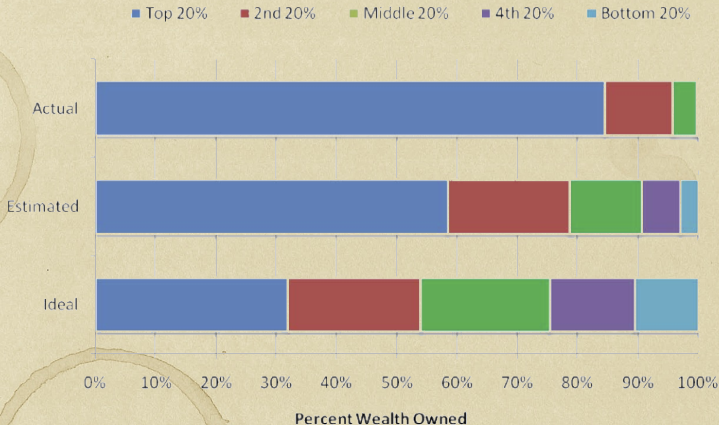
- ▶ What percentage of all wealth is owned by individuals grouped into quintiles?
- ▶ How do people believe wealth is distributed?
- ▶ How do people believe wealth should be distributed?





# Wealth distribution in the United States:

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**Fig. 2.** The actual United States wealth distribution plotted against the estimated and ideal distributions across all respondents. Because of their small percentage share of total wealth, both the “4th 20%” value (0.2%) and the “Bottom 20%” value (0.1%) are not visible in the “Actual” distribution.

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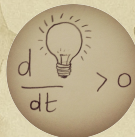
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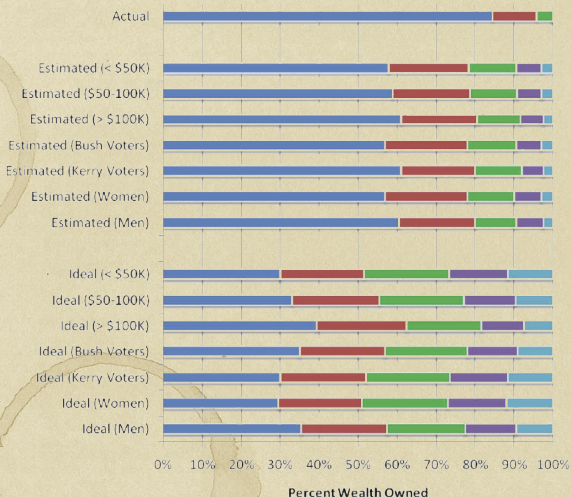
References



# Wealth distribution in the United States:

Complex Sociotechnical Systems

■ Top 20% ■ 2nd 20% ■ Middle 20% ■ 4th 20% ■ Bottom 20%



**Fig. 3.** The actual United States wealth distribution plotted against the estimated and ideal distributions of respondents of different income levels, political affiliations, and genders. Because of their small percentage share of total wealth, both the "4th 20%" value (0.2%) and the "Bottom 20%" value (0.1%) are not visible in the "Actual" distribution.

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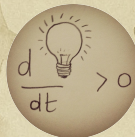
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This is a Collateralized Debt Obligation:



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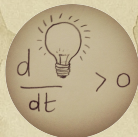
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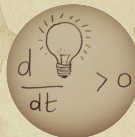
## A confusion of contagions:

- ▶ Was Harry Potter some kind of virus?
- ▶ What about Vampires?
- ▶ Did Sudoku spread like a disease?
- ▶ Language? The alphabet? <sup>[17]</sup>
- ▶ Religion?
- ▶ Democracy...?



## Naturomorphisms

- ▶ “The feeling was contagious.”
- ▶ “The news spread like wildfire.”
- ▶ “Freedom is the most contagious virus known to man.”  
—Hubert H. Humphrey, Johnson’s vice president
- ▶ “Nothing is so contagious as enthusiasm.”  
—Samuel Taylor Coleridge



# Social contagion

Complex  
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Systems

## Eric Hoffer, 1902–1983

There is a grandeur in the uniformity of the mass. **When** a fashion, a dance, a song, a slogan or a joke sweeps like wildfire from one end of the continent to the other, and a hundred million people roar with laughter, sway their bodies in unison, **hum one song** or break forth in anger and denunciation, there is the overpowering feeling that in this country we have come nearer the brotherhood of man than ever before.

- ▶ Hoffer (田) was an interesting fellow...

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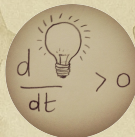
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# The spread of fanaticism

Hoffer's acclaimed work: "The True Believer:  
Thoughts On The Nature Of Mass Movements" (1951) [20]

## Quotes-aplenty:

- ▶ "We can be absolutely certain only about things we do not understand."
- ▶ "Mass movements can rise and spread without belief in a God, but never without belief in a devil."
- ▶ "Where freedom is real, equality is the passion of the masses. Where equality is real, freedom is the passion of a small minority."

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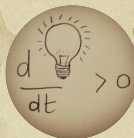
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# Imitation

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## CONFORMITY

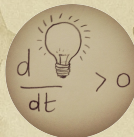
WHEN PEOPLE ARE FREE TO DO AS THEY PLEASE,  
THEY USUALLY IMITATE EACH OTHER.

www.despair.com

despair.com

“When people are free  
to do as they please,  
they usually imitate  
each other.”

—Eric Hoffer  
“The Passionate State  
of Mind” [21]





# The collective...

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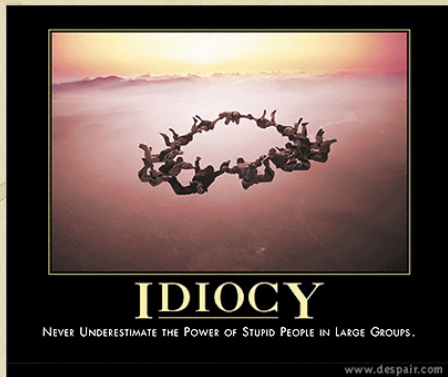
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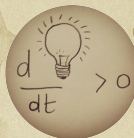
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despair.com

“Never Underestimate  
the Power of Stupid  
People in Large  
Groups.”



## Definitions

- ▶ (1) The spreading of a quality or quantity between individuals in a population.
- ▶ (2) A disease itself: the plague, a blight, the dreaded lurgi, ...
- ▶ from Latin: *con* = 'together with' + *tangere* 'to touch.'
- ▶ Contagion has unpleasant overtones...
- ▶ Just Spreading might be a more neutral word
- ▶ But contagion is kind of exciting...

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### Contagion

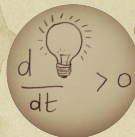
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# Examples of non-disease spreading:

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## Interesting infections:

- ▶ Spreading of buildings in the US... (田)



- ▶ Viral get-out-the-vote video. (田)

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### Contagion

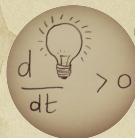
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# Contagions

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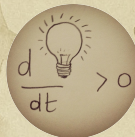
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## Two main classes of contagion

1. Infectious diseases:  
tuberculosis, HIV, ebola, SARS, influenza, ...
2. Social contagion:  
fashion, word usage, rumors, riots, religion, ...



# Winning: it's not for everyone

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## Where do superstars come from?

- ▶ Rosen (1981): "The Economics of Superstars"

## Examples:

- ▶ Full-time Comedians ( $\approx 200$ )
- ▶ Soloists in Classical Music
- ▶ Economic Textbooks (the usual myopic example)
- ▶ Highly skewed distributions (again)...

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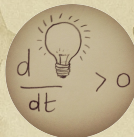
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## Rosen's theory:

- ▶ Individual quality  $q$  maps to reward  $R(q)$
- ▶  $R(q)$  is 'convex' ( $d^2R/dq^2 > 0$ )
- ▶ Two reasons:
  1. Imperfect substitution:  
A very good surgeon is worth many mediocre ones
  2. Technology:  
Media spreads & technology reduces cost of reproduction of books, songs, etc.
- ▶ No social element—success follows 'inherent quality'

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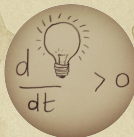
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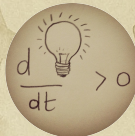
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## Adler (1985): "Stardom and Talent"

- ▶ Assumes extreme case of equal 'inherent quality'
- ▶ Argues desire for coordination in knowledge and culture leads to differential success
- ▶ Success is then **purely a social construction**



# Dominance hierarchies

Chase et al. (2002): “Individual differences versus social dynamics in the formation of animal dominance hierarchies”<sup>[11]</sup>

The aggressive female Metriaclima zebra (田):



Pecking orders for fish...

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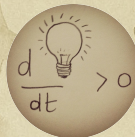
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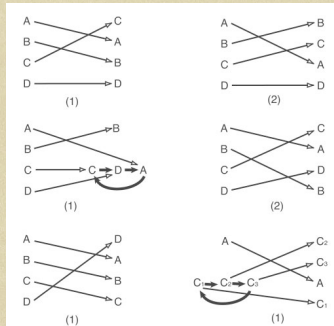
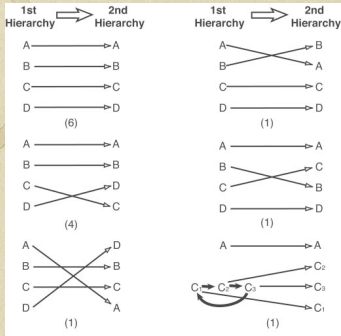
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# Dominance hierarchies

## ► Fish forget—changing of dominance hierarchies:



## ► 22 observations: about 3/4 of the time, hierarchy changed

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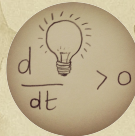
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	[Help]	[Log off]	# of down loads
GROWTH PEOPLE: "names"			86
ACCEPT THAT: "other people"			52
LIS TFORPEOPLE: "No way out"			45

BAND NAME

SONG TITLE

NUMBER OF DOWNLOADS

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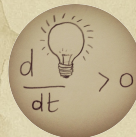
References

48 songs  
30,000 participants

multiple 'worlds'  
Inter-world variability

- ▶ How probable is a social state?
- ▶ Can we estimate variability?

Salganik et al. (2006) "An experimental study of inequality and unpredictability in an artificial cultural market" [33]



# Music Lab Experiment

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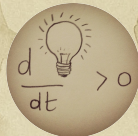
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	# of down loads	[Help] [Log off]	# of down loads	# of down loads	
HARTSFIELD: "enough is enough"	20	GO MORECAL: "it does what its told"	12	UNDO: "while the world passes"	24
DEEP ENOUGH TO DIE: "for the sky"	17	PARKER THEORY: "she said"	47	UP FOR NOTHING: "in sight of"	13
THE THRIFT SYNDICATE: "2003 a tragedy"	20	MISS OCTOBER: "pink aggression"	27	SILVERFOX: "gnaw"	17
THE BROKEN PROMISE: "the end in friend"	19	POST BREAK TRAGEDY: "florence"	14	STRANGER: "one drop"	10
THIS NEW DAWN: "the belief above the answer"	12	FORTHFADING: "fear"	24	FAR FROM KNOWN: "route 9"	18
HOONER AT NINE: "walk away"	6	THE CALEFACTION: "trapped in an orange peef"	20	STUNT MONKEY: "inside out"	46
MORAL HAZARD: "waste of my life"	8	52METRO: "lockdown"	17	DANTE: "fies mystery"	14
NOT FOR SCHOLARS: "as seasons change"	27	SIMPLY WAITING: "went with the count"	16	FADING THROUGH: "wish me luck"	10
SECRETARY: "keep your eyes on the ballistics"	5	STAR CLIMBER: "tell me"	38	UNKNOWN CITIZENS: "falling over"	34
ART OF KANLY: "seductive intro, melodic breakdown"	10	THE FASTLANE: "id death do us part (i dont)"	31	BY NOVEMBER: "if i could take you"	20
HYDRAULIC SANDWICH: "separation anxiety"	20	A BLINDING SILENCE: "misertes and misakes"	17	DRAWN IN THE SKY: "tap the rde"	12
EMBER SKY: "this upcoming winter"	25	SUM RANA: "the bolzhevik boogie"	15	SELSIUS: "stars of the city"	22
SALUTE THE DAWN: "iam emr"	13	CAPE RENEWAL: "baseball warbok v1"	12	SIBIRIAN: "eye patch"	14
RYAN ESSMAKER: "detour, be still"	14	UP FALLS DOWN: "a brighter burning star"	11	EVAN GOLD: "obert downey jr"	10
BEERBONG: "father to son"	12	SUMMERS WASTED: "a plan behind destruction"	17	BENEFIT OF A DOUBT: "run away"	38
HALL OF FAME: "best mistakes"	19	SILENT FILM: "all i have to say"	61	SHIPWRECK UNION: "out of the woods"	16



# Music Lab Experiment

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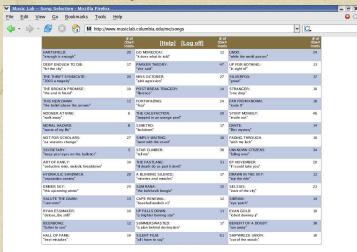
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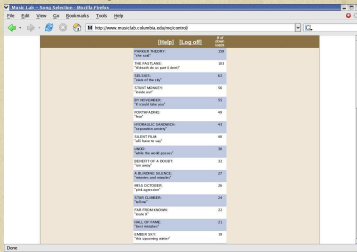
References

## Experiment 1

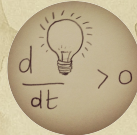
## Experiments 2-4



Artist	Year	Album	Track	Lyrics
WINTERVILLE	2005	CO-MERCATION	12	SWOOP
Through a Veil				Swamp, the world around?
DEEP BENCHER TO DO	2007	FRAGILE TWENTY	40	UP FOR NOTHING
The Way We				is right?
THE SHUFFY SUGARCO	2008	WELL DECIDED	27	RELEASING
SHOULDER				DOWN
THE SHUFFY SUGARCO	2008	WELL DECIDED	34	CRACKING
The way it should				be done?
NOV VERN COME	1999	UPPERFORMING	24	RAM PROBABLY
The way it should be done?				DOWN
NOCKER AT HOME	8	THE COLLECTOR	24	TRUST MONKEY
Swamp, the world around?				DOWN
MORAL BEHAVIOR	8	UNBENT	17	SHINE
Swamp, the world around?				DOWN
HOT FOR SCHOLARS	2007	SMALL SWEET	36	PARING THROUGH
is a certain thing?				DOWN
NOBODY'S	1999	UPPERFORMING	38	RELEASING
Down party on the table?				DOWN
ART OF MIND	1999	UPPERFORMING	33	UPPERFORMING
Inductive only, which knowledge?				DOWN
NOBODY'S	1999	UPPERFORMING	37	UPPERFORMING
Dependent on what?				DOWN
EVERETT	2001	UPPERFORMING	33	UPPERFORMING
The way it should be done?				DOWN
WALLS THE GARDEN	2001	UPPERFORMING	34	UPPERFORMING
Swamp, the world around?				DOWN
FRANK CONNOR	1999	UPPERFORMING	33	UPPERFORMING
Swamp, the world around?				DOWN
RESONANCE	1999	UPPERFORMING	33	UPPERFORMING
Swamp, the world around?				DOWN
HALL OF FAME	1999	UPPERFORMING	33	UPPERFORMING
Swamp, the world around?				DOWN



Artist	Year	Album	Track	Lyrics
WINTERVILLE	2005	CO-MERCATION	12	SWOOP
Swamp, the world around?				DOWN
THE WAY WE	2007	FRAGILE TWENTY	40	UP FOR NOTHING
is right?				DOWN
RELEASING	2008	WELL DECIDED	27	RELEASING
DOWN				DOWN
CRACKING	2008	WELL DECIDED	34	CRACKING
be done?				DOWN
RAM PROBABLY	1999	UPPERFORMING	24	RAM PROBABLY
DOWN				DOWN
TRUST MONKEY	1999	UPPERFORMING	24	TRUST MONKEY
DOWN				DOWN
SHINE	1999	UPPERFORMING	17	SHINE
DOWN				DOWN
PARING THROUGH	2007	SMALL SWEET	36	PARING THROUGH
DOWN				DOWN
RELEASING	1999	UPPERFORMING	38	RELEASING
DOWN				DOWN
UPPERFORMING	1999	UPPERFORMING	33	UPPERFORMING
DOWN				DOWN
UPPERFORMING	2001	UPPERFORMING	33	UPPERFORMING
DOWN				DOWN
UPPERFORMING	2001	UPPERFORMING	34	UPPERFORMING
DOWN				DOWN
UPPERFORMING	1999	UPPERFORMING	33	UPPERFORMING
DOWN				DOWN
UPPERFORMING	1999	UPPERFORMING	33	UPPERFORMING
DOWN				DOWN
UPPERFORMING	1999	UPPERFORMING	33	UPPERFORMING
DOWN				DOWN



# Music Lab Experiment

Complex  
Sociotechnical  
Systems

A Very Dismal  
Science

Contagion

Winning: it's not for  
everyone

Social Contagion  
Models

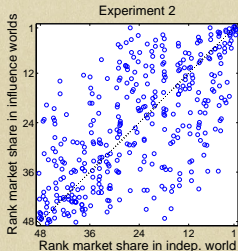
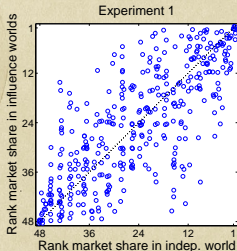
Granovetter's model

Network version

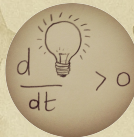
Groups

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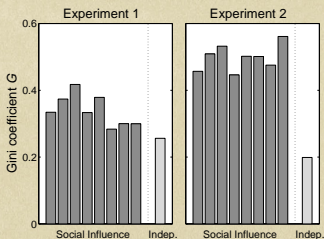


► Variability in final rank.



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► Inequality as measured by Gini coefficient:

$$G = \frac{1}{(2N_s - 1)} \sum_{i=1}^{N_s} \sum_{j=1}^{N_s} |m_i - m_j|$$

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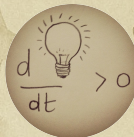
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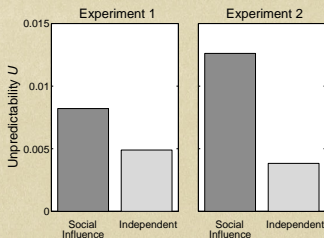
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## ► Unpredictability

$$U = \frac{1}{N_s \binom{N_w}{2}} \sum_{i=1}^{N_s} \sum_{j=1}^{N_w} \sum_{k=j+1}^{N_w} |m_{i,j} - m_{i,k}|$$

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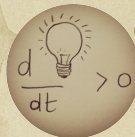
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# Music Lab Experiment

## Sensible result:

- ▶ Stronger social signal leads to **greater following and greater inequality.**

## Peculiar result:

- ▶ Stronger social signal leads to greater **unpredictability.**

## Very peculiar observation:

- ▶ The most unequal distributions would suggest the greatest variation in underlying 'quality.'
- ▶ But success may be due to social construction through **following.**
- ▶ 'Payola' leads to poor system performance.

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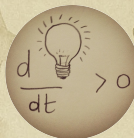
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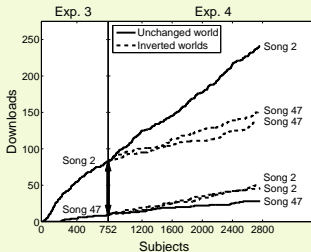
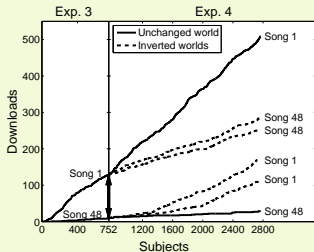
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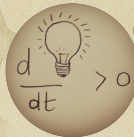
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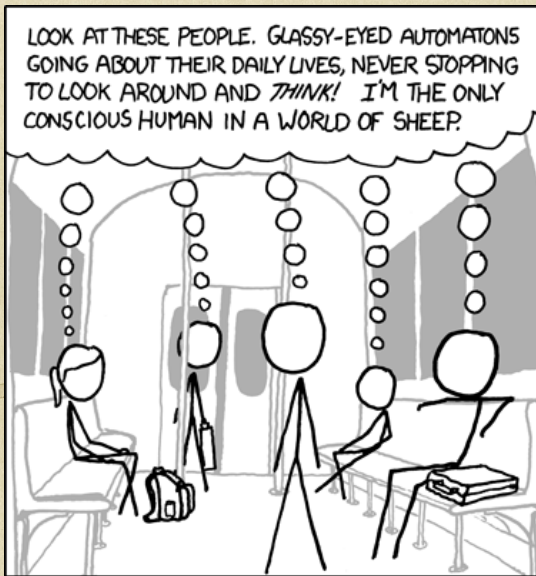


- ▶ Inversion of download count
- ▶ The 'pretend rich' get richer ...
- ▶ ... but at a slower rate



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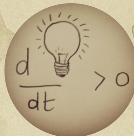
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<http://xkcd.com/610/> (田)

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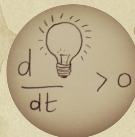
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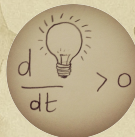
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## Examples abound

- ▶ fashion
- ▶ striking
- ▶ smoking (田) [13]
- ▶ residential segregation [34]
- ▶ ipods
- ▶ obesity (田) [12]
- ▶ Harry Potter
- ▶ voting
- ▶ gossip
- ▶ Rubik's cube 
- ▶ religious beliefs
- ▶ leaving lectures

## SIR and SIRS contagion possible

- ▶ Classes of behavior versus specific behavior: dieting

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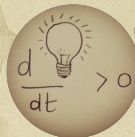
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# Social Contagion

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## Two focuses for us:

- ▶ Widespread media influence
- ▶ Word-of-mouth influence

## We need to understand influence:

- ▶ Who influences whom? Very hard to measure...
- ▶ What kinds of influence response functions are there?  
(see Romero et al. [31], Ugander et al. [39])
- ▶ Are some individuals super influencers?  
Highly popularized by Gladwell [16] as 'connectors'
- ▶ The infectious idea of opinion leaders (Katz and Lazarsfeld) [22]

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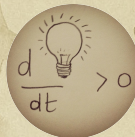
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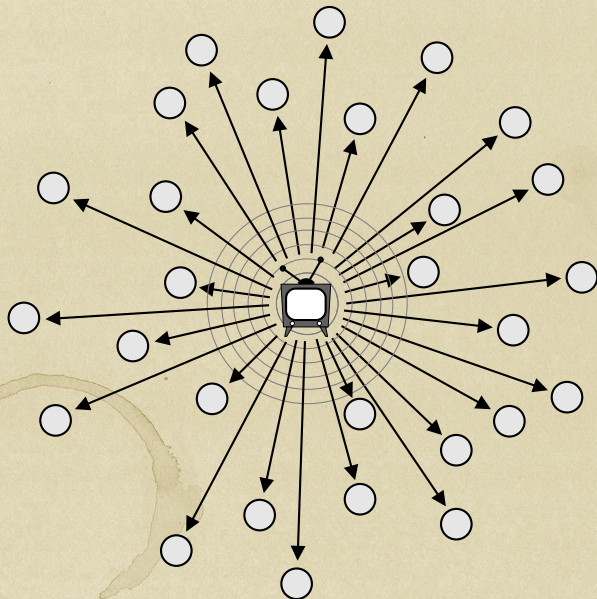
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# The hypodermic model of influence

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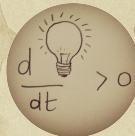
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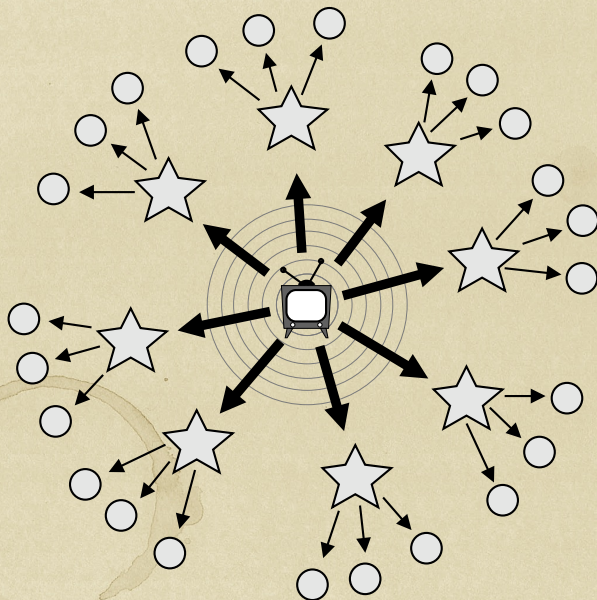
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# The two step model of influence [22]



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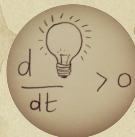
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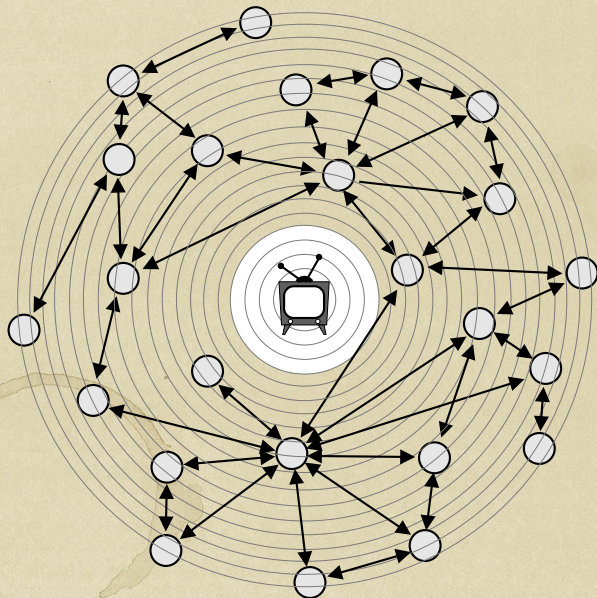
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# The general model of influence



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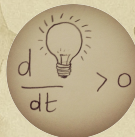
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## Why do things spread?

- ▶ Because of special individuals?
- ▶ Or system level properties?
- ▶ Is the match that lights the fire important?
- ▶ Yes. But only because we are narrative-making machines...
- ▶ We like to think things happened for reasons...
- ▶ Reasons for success are usually ascribed to intrinsic properties (e.g., Mona Lisa)
- ▶ System/group properties harder to understand—no natural frame/metaphor
- ▶ Always good to examine what is said before and after the fact...

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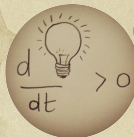
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## From Pratchett's "Lords and Ladies":

Granny Weatherwax (田) on trying to borrow the mind of a swarm of bees—

“But a swarm, a mind made up of thousands of mobile parts, was beyond her. It was the toughest test of all. She'd tried over and over again to ride on one, to see the world through ten thousand pairs of multifaceted eyes all at once, and all she'd ever got was a migraine and an inclination to make love to flowers.”

(p. 42). Harper Collins, Inc. Kindle Edition.

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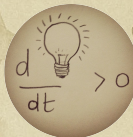
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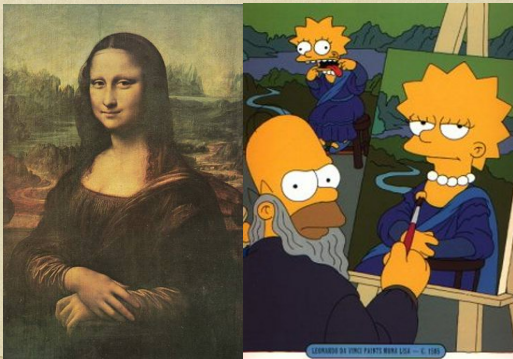
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# The Mona Lisa



- ▶ “Becoming Mona Lisa: The Making of a Global Icon”—David Sassoon
- ▶ Not the world’s greatest painting from the start...
- ▶ Escalation through theft, vandalism, parody, ...

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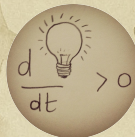
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# The completely unpredicted fall of Eastern Europe

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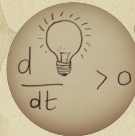
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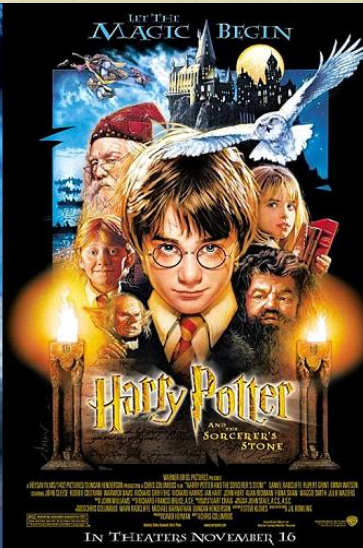
References



Timur Kuran: <sup>[26, 27]</sup> “Now Out of Never: The Element of  
Surprise in the East European Revolution of 1989”

# The dismal predictive powers of editors...

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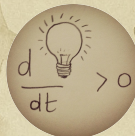
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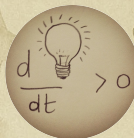


# Getting others to do things for you

From 'Influence'<sup>[14]</sup> by Robert Cialdini (田)

## Six modes of influence:

1. Reciprocation: *The Old Give and Take... and Take*; e.g., Free samples, Hare Krishnas.
2. Commitment and Consistency: *Hobgoblins of the Mind*; e.g., Hazing.
3. Social Proof: *Truths Are Us*; e.g., Jonestown (田), Kitty Genovese (田) (contested).
4. Liking: *The Friendly Thief*; e.g., Separation into groups is enough to cause problems.
5. Authority: *Directed Deference*; e.g., Milgram's obedience to authority experiment. (田)
6. Scarcity: *The Rule of the Few*; e.g., Prohibition.



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- ▶ Cialdini's modes are heuristics that help up us get through life.
- ▶ Very useful but can be leveraged...

## Messing with social connections

- ▶ Ads based on message content (e.g., Google and email)
- ▶ BzzAgent (田)
- ▶ Facebook's advertising: Beacon (田)

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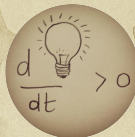
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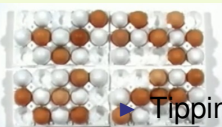
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## Thomas Schelling (田) (Economist/Nobelist):



### ▶ Tipping models—Schelling (1971) [34, 35, 36]

- ▶ Simulation on checker boards
- ▶ Idea of thresholds



### ▶ Threshold models—Granovetter (1978) [19]

- ▶ Herding models—Bikhchandani,  
Hirschleifer, Welch (1992) [4, 5]
  - ▶ Social learning theory,  
Informational cascades,...



[youtube] (田)

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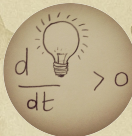
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## Thresholds

- ▶ Basic idea: individuals adopt a behavior when a certain fraction of others have adopted
- ▶ 'Others' may be everyone in a population, an individual's close friends, any reference group.
- ▶ Response can be probabilistic or deterministic.
- ▶ Individual thresholds can vary
- ▶ Assumption: order of others' adoption does not matter... (unrealistic).
- ▶ Assumption: level of influence per person is uniform (unrealistic).

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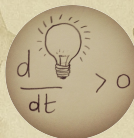
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## Some possible origins of thresholds:

- ▶ Inherent, evolution-devised inclination to coordinate, to conform, to imitate. [3]
- ▶ Lack of information: impute the worth of a good or behavior based on degree of adoption (social proof)
- ▶ Economics: Network effects or network externalities
  - ▶ Externalities = Effects on others not directly involved in a transaction
  - ▶ Examples: telephones, fax machine, Facebook, operating systems
  - ▶ An individual's utility increases with the adoption level among peers and the population in general

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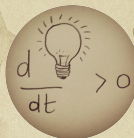
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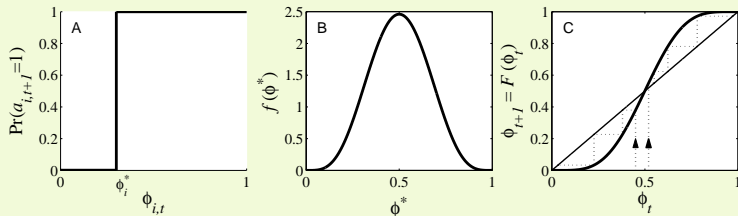
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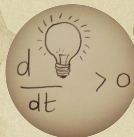
## Action based on perceived behavior of others:



- ▶ Two states: Susceptible and Infected.
- ▶  $\phi$  = fraction of contacts 'on' (e.g., rioting)
- ▶ Discrete time update (strong assumption!)
- ▶ This is a Critical mass model
- ▶ Many other kinds of dynamics are possible.

## Implications for collective action theory:

1. Collective uniformity  $\nrightarrow$  individual uniformity
2. Small individual changes  $\rightarrow$  large global changes



# Threshold model on a network

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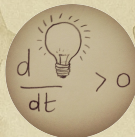
References

Many years after Granovetter and Soong's work:

“A simple model of global cascades on random networks”

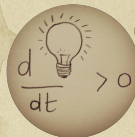
D. J. Watts. Proc. Natl. Acad. Sci., 2002<sup>[40]</sup>

- ▶ Mean field model → network model
- ▶ Individuals now have a limited view of the world

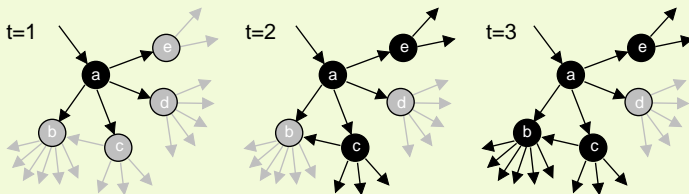


# Threshold model on a network

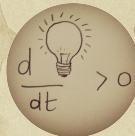
- ▶ Interactions between individuals now represented by a network
- ▶ Network is sparse
- ▶ Individual  $i$  has  $k_i$  contacts
- ▶ Influence on each link is reciprocal and of unit weight
- ▶ Each individual  $i$  has a fixed threshold  $\phi_i$
- ▶ Individuals repeatedly poll contacts on network
- ▶ Synchronous, discrete time updating
- ▶ Individual  $i$  becomes active when fraction of active contacts  $\frac{a_i}{k_i} \geq \phi_i$
- ▶ Individuals remain active when switched (no recovery = SI model)



# Threshold model on a network



► All nodes have threshold  $\phi = 0.2$ .



## The Cascade Condition:

1. If one individual is initially activated, what is the probability that an activation will spread over a network?
2. What features of a network determine whether a cascade will occur or not?

## First study random networks:

- ▶ Start with  $N$  nodes with a degree distribution  $p_k$
- ▶ Nodes are randomly connected (carefully so)
- ▶ Aim: Figure out when activation will propagate
- ▶ Determine a cascade condition

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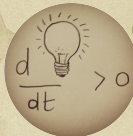
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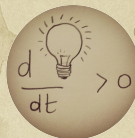
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## Follow active links

- ▶ An active link is a link connected to an activated node.
- ▶ If an infected link leads to at least 1 more infected link, then activation spreads.
- ▶ We need to understand which nodes can be activated when only one of their neighbors becomes active.



# The most gullible

## Vulnerables:

- ▶ We call individuals who can be activated by just one contact being active *vulnerables*
- ▶ The vulnerability condition for node  $i$ :

$$1/k_i \geq \phi_i$$

- ▶ Which means # contacts  $k_i \leq \lfloor 1/\phi_i \rfloor$
- ▶ For global cascades on random networks, must have a *global cluster of vulnerables* <sup>[40]</sup>
- ▶ Cluster of vulnerables = critical mass
- ▶ Network story: 1 node  $\rightarrow$  critical mass  $\rightarrow$  everyone.

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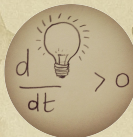
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# Cascade condition

## Back to following a link:

- ▶ A randomly chosen link, traversed in a random direction, leads to a degree  $k$  node with probability  $\propto kP_k$ .

- ▶ Follows from there being  $k$  ways to connect to a node with degree  $k$ .

- ▶ Normalization:

$$\sum_{k=0}^{\infty} kP_k = \langle k \rangle$$

- ▶ So

$$P(\text{linked node has degree } k) = \frac{kP_k}{\langle k \rangle}$$

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## Next: Vulnerability of linked node

- ▶ Linked node is vulnerable with probability

$$\beta_k = \int_{\phi'_*=0}^{1/k} f(\phi'_*) d\phi'_*$$

- ▶ If linked node is **vulnerable**, it produces  $k - 1$  new outgoing active links
- ▶ If linked node is **not vulnerable**, it produces no active links.

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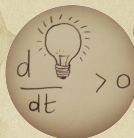
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# Cascade condition

## Putting things together:

- ▶ Expected number of active edges produced by an active edge:

$$R = \sum_{k=1}^{\infty} \underbrace{(k-1) \cdot \beta_k \cdot \frac{kP_k}{\langle k \rangle}}_{\text{success}} + \underbrace{0 \cdot (1 - \beta_k) \cdot \frac{kP_k}{\langle k \rangle}}_{\text{failure}}$$
$$= \sum_{k=1}^{\infty} (k-1) \cdot \beta_k \cdot \frac{kP_k}{\langle k \rangle}$$

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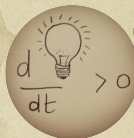
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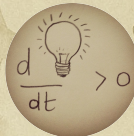


# Cascade condition

So... for random networks with fixed degree distributions, cascades take off when:

$$R = \sum_{k=1}^{\infty} (k-1) \cdot \beta_k \cdot \frac{kP_k}{\langle k \rangle} \geq 1.$$

- ▶  $\beta_k$  = probability a degree  $k$  node is vulnerable.
- ▶  $P_k$  = probability a node has degree  $k$ .



# Cascade condition

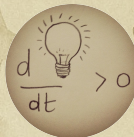
## Two special cases:

- ▶ (1) Simple disease-like spreading succeeds:  $\beta_k = \beta$

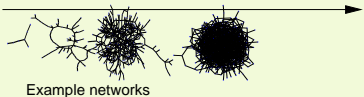
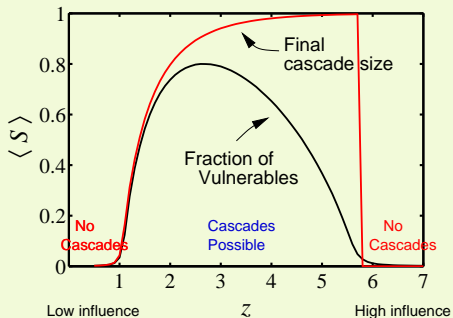
$$\beta \cdot \sum_{k=1}^{\infty} (k-1) \cdot \frac{kP_k}{\langle k \rangle} \geq 1.$$

- ▶ (2) Giant component exists:  $\beta = 1$

$$1 \cdot \sum_{k=1}^{\infty} (k-1) \cdot \frac{kP_k}{\langle k \rangle} \geq 1.$$



# Cascades on random networks



- ▶ Cascades occur only if size of max vulnerable cluster  $> 0$ .
- ▶ System may be 'robust-yet-fragile'.
- ▶ 'Ignorance' facilitates spreading.

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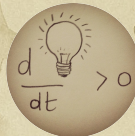
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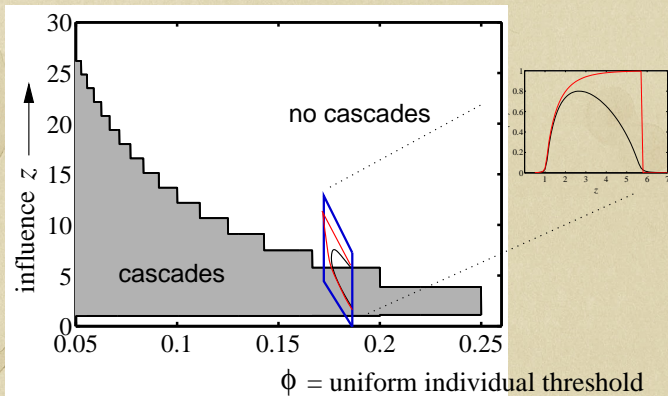
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# Cascade window for random networks



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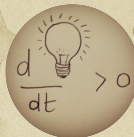
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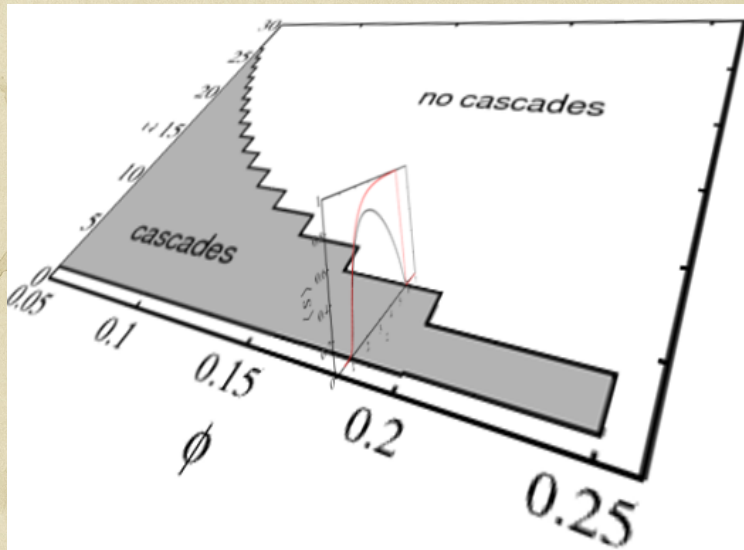
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- ▶ 'Cascade window' widens as threshold  $\phi$  decreases.
- ▶ Lower thresholds enable spreading.

# Cascade window for random networks



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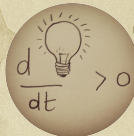
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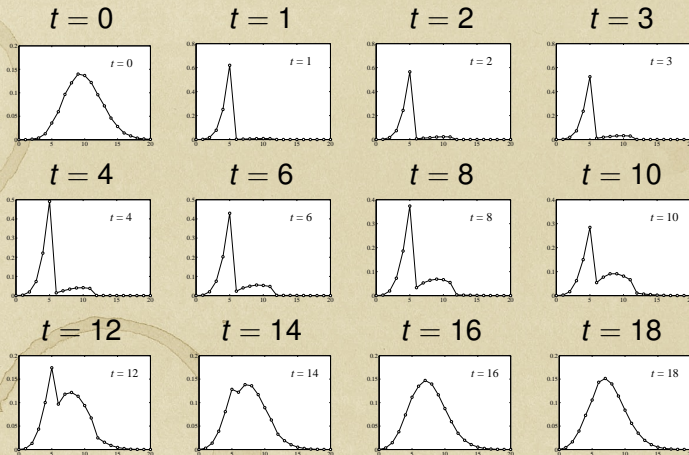
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# Early adopters are not well connected:

- Degree distributions of nodes adopting at time  $t$ :



$P_{k,t}$  versus  $k$

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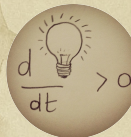
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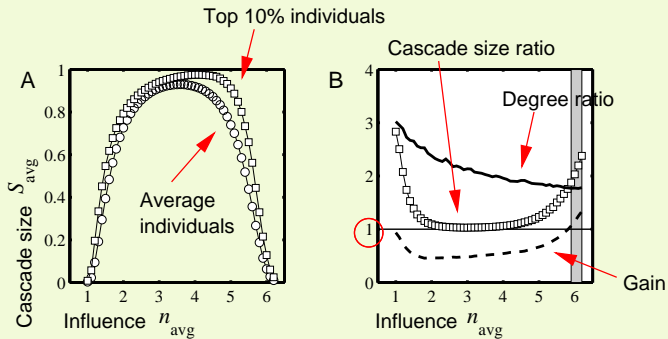
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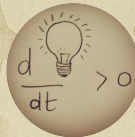


# The multiplier effect:

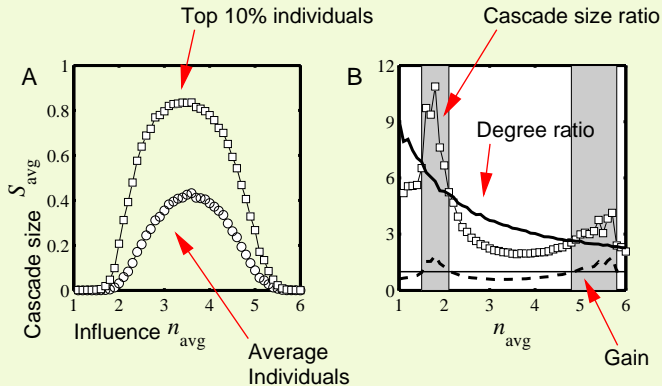
“Influentials, Networks, and Public Opinion Formation” [41]  
Journal of Consumer Research, Watts and Dodds, 2007.



- ▶ Fairly uniform levels of individual influence.
- ▶ Multiplier effect is mostly below 1.



# The multiplier effect:



► Skewed influence distribution example.

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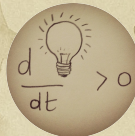
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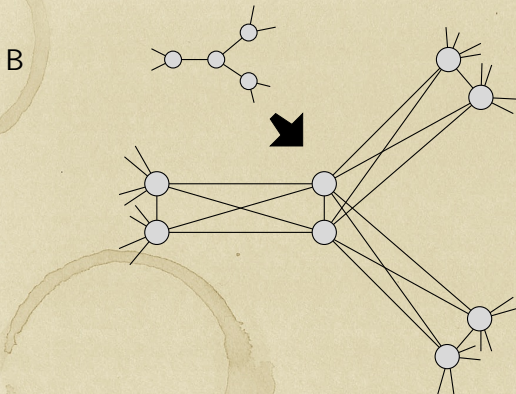
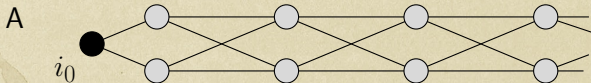
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# Special subnetworks can act as triggers



►  $\phi = 1/3$  for all nodes

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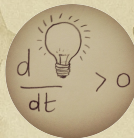
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# The power of groups...



## TEAMWORK

A FEW HARMLESS FLAKES WORKING TOGETHER CAN  
UNLEASH AN AVALANCHE OF DESTRUCTION.

[www.despair.com](http://www.despair.com)

[despair.com](http://despair.com)

“A few harmless flakes  
working together can  
unleash an avalanche  
of destruction.”

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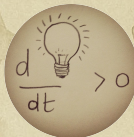
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# Incorporating social context:

- ▶ Assumption of sparse interactions is good
- ▶ Degree distribution is (generally) key to a network's function
- ▶ Still, random networks don't represent all networks
- ▶ Major element missing: group structure
- ▶ "Threshold Models of Social Influence" [42]  
Watts and Dodds, 2009.  
Oxford Handbook of Analytic Sociology.  
Eds. Hedström and Bearman.

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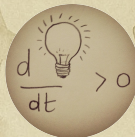
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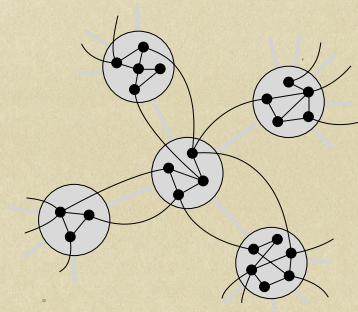
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# Group structure—Ramified random networks

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$p$  = intergroup connection probability  
 $q$  = intragroup connection probability.

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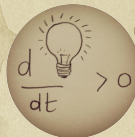
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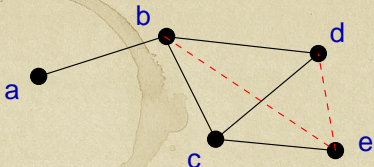
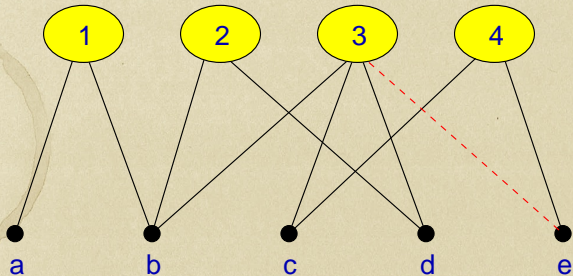
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# Bipartite networks



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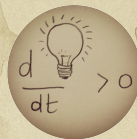
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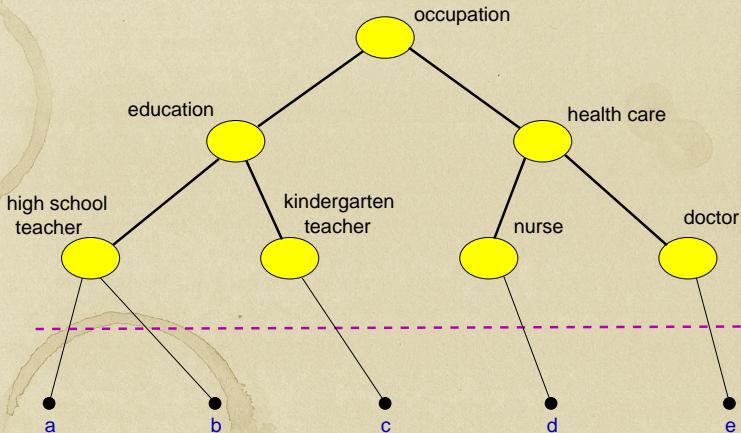
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# Context distance



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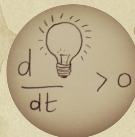
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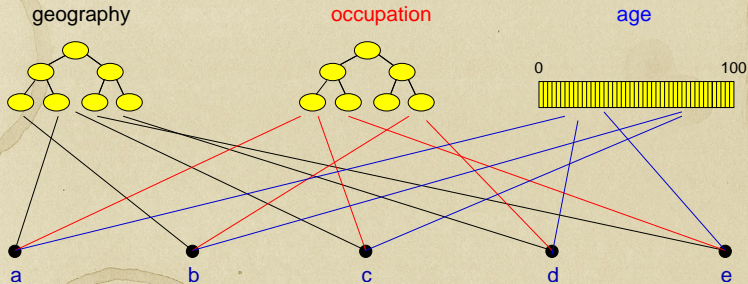
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# Generalized affiliation model

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(Blau & Schwartz, Simmel, Breiger)

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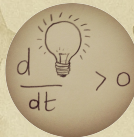
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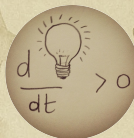
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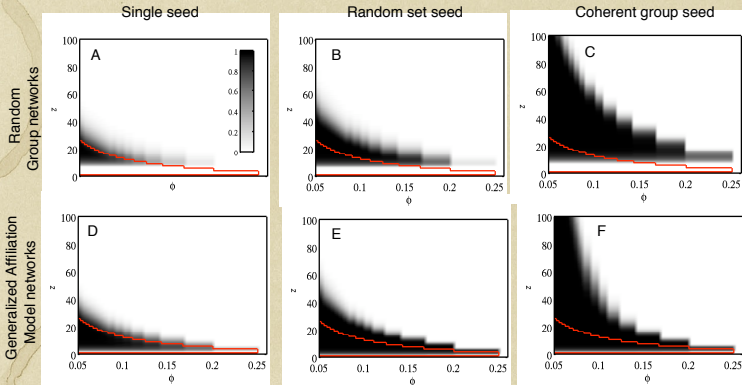


# Generalized affiliation model networks with triadic closure

- ▶ Connect nodes with probability  $\propto \exp^{-\alpha d}$   
where  
 $\alpha$  = homophily parameter  
and  
 $d$  = distance between nodes (height of lowest common ancestor)
- ▶  $\tau_1$  = intergroup probability of friend-of-friend connection
- ▶  $\tau_2$  = intragroup probability of friend-of-friend connection



# Cascade windows for group-based networks



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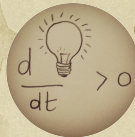
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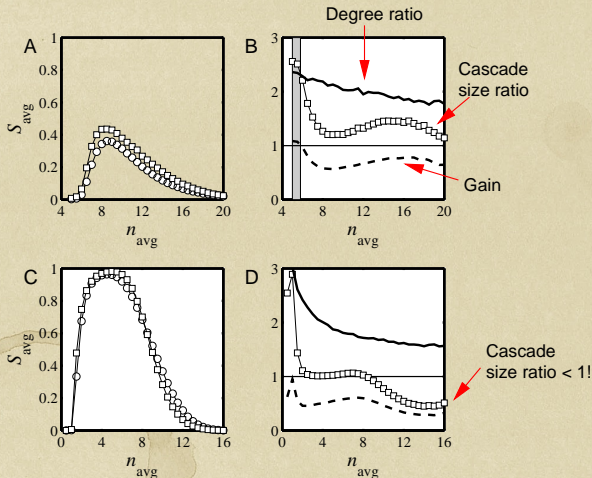
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# Multiplier effect for group-based networks:



► Multiplier almost always below 1.

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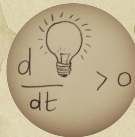
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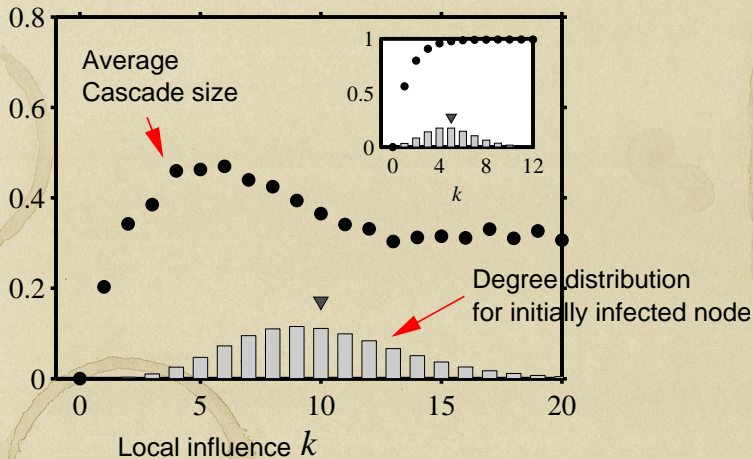
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# Assortativity in group-based networks



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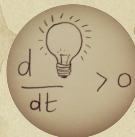
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- ▶ The most connected nodes aren't always the most 'influential.'
- ▶ Degree assortativity is the reason.



## Summary

- ▶ 'Influential vulnerables' are key to spread.
- ▶ Early adopters are mostly vulnerables.
- ▶ Vulnerable nodes important but not necessary.
- ▶ Vulnerable groups may greatly facilitate spread.
- ▶ Seems that cascade condition is a global one.
- ▶ Most extreme/unexpected cascades occur in highly connected networks.
- ▶ 'Influentials' are posterior constructs.
- ▶ Many potential 'influentials' exist.

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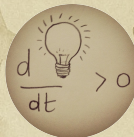
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## Implications

- ▶ Focus on **the influential vulnerables**.
- ▶ Create entities that can be transmitted successfully through many individuals rather than broadcast from one 'influential.'
- ▶ Only **simple ideas** can spread by word-of-mouth.  
(Idea of opinion leaders spreads well...)
- ▶ Want enough individuals who will adopt and display.
- ▶ Displaying can be **passive** = free (yo-yo's, fashion), or **active** = harder to achieve (political messages).
- ▶ Entities can be novel or designed to combine with others, e.g. block another one.

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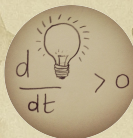
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## The standard SIR model [28]

- ▶ = basic model of disease contagion
- ▶ Three states:
  1. S = Susceptible
  2. I = Infective/Infectious
  3. R = Recovered or Removed or Refractory
- ▶  $S(t) + I(t) + R(t) = 1$
- ▶ Presumes random interactions (mass-action principle)
- ▶ Interactions are independent (no memory)
- ▶ Discrete and continuous time versions

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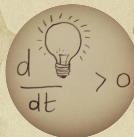
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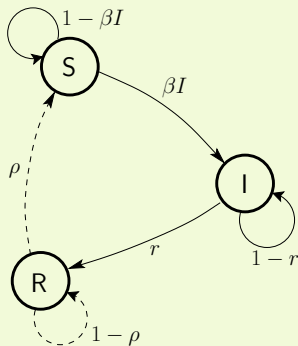
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## Discrete time automata example:



### Transition Probabilities:

$\beta$  for being infected given contact with infected

$r$  for recovery

$\rho$  for loss of immunity

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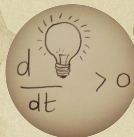
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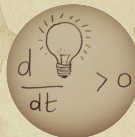
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## Original models attributed to

- ▶ 1920's: Reed and Frost
- ▶ 1920's/1930's: Kermack and McKendrick [23, 25, 24]
- ▶ Coupled differential equations with a mass-action principle



# Independent Interaction models

## Differential equations for continuous model

$$\frac{d}{dt}S = -\beta IS + \rho R$$

$$\frac{d}{dt}I = \beta IS - rI$$

$$\frac{d}{dt}R = rI - \rho R$$

$\beta$ ,  $r$ , and  $\rho$  are now rates.

## Reproduction Number $R_0$ :

- ▶  $R_0$  = expected number of infected individuals resulting from a single initial infective
- ▶ Epidemic threshold: If  $R_0 > 1$ , 'epidemic' occurs.

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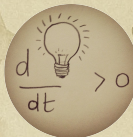
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# Reproduction Number $R_0$

## Discrete version:

- ▶ Set up: One Infective in a randomly mixing population of Susceptibles
- ▶ At time  $t = 0$ , single infective random bumps into a Susceptible
- ▶ Probability of transmission =  $\beta$
- ▶ At time  $t = 1$ , single Infective remains infected with probability  $1 - r$
- ▶ At time  $t = k$ , single Infective remains infected with probability  $(1 - r)^k$

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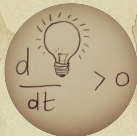
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# Reproduction Number $R_0$

## Discrete version:

- ▶ Expected number infected by original Infective:

$$R_0 = \beta + (1 - r)\beta + (1 - r)^2\beta + (1 - r)^3\beta + \dots$$

$$= \beta \left( 1 + (1 - r) + (1 - r)^2 + (1 - r)^3 + \dots \right)$$

$$= \beta \frac{1}{1 - (1 - r)} = \beta/r$$

For  $S_0$  initial infectives ( $1 - S_0 = R_0$  immune):

$$R_0 = S_0\beta/r$$

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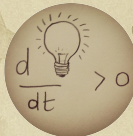
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# Independent Interaction models

## For the continuous version

- ▶ Second equation:

$$\frac{d}{dt}I = \beta SI - rI$$

$$\frac{d}{dt}I = (\beta S - r)I$$

- ▶ Number of infectives grows initially if

$$\beta S(0) - r > 0 : \beta S(0) > r : \beta S(0)/r > 1$$

- ▶ Same story as for discrete model.

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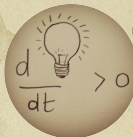
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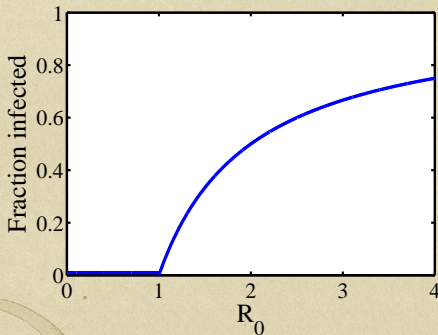
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# Independent Interaction models

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Example of epidemic threshold:



- ▶ Continuous phase transition.
- ▶ Fine idea from a simple model.

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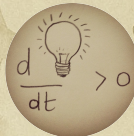
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# Independent Interaction models

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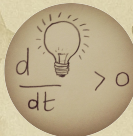
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## Many variants of the SIR model:

- ▶ SIS: susceptible-infective-susceptible
- ▶ SIRS: susceptible-infective-recovered-susceptible
- ▶ compartment models (age or gender partitions)
- ▶ more categories such as 'exposed' (SEIRS)
- ▶ recruitment (migration, birth)



# Disease spreading models

Complex  
Sociotechnical  
Systems

For novel diseases:

1. Can we predict the size of an epidemic?
2. How important is the reproduction number  $R_0$ ?

$R_0$  approximately same for all of the following:

- ▶ 1918-19 “Spanish Flu”  $\sim$  500,000 deaths in US
- ▶ 1957-58 “Asian Flu”  $\sim$  70,000 deaths in US
- ▶ 1968-69 “Hong Kong Flu”  $\sim$  34,000 deaths in US
- ▶ 2003 “SARS Epidemic”  $\sim$  800 deaths world-wide

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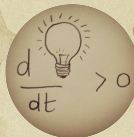
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# Size distributions

## Size distributions are important elsewhere:

- ▶ earthquakes (Gutenberg-Richter law)
- ▶ city sizes, forest fires, war fatalities
- ▶ wealth distributions
- ▶ 'popularity' (books, music, websites, ideas)
- ▶ Epidemics?

Power laws distributions are common but not obligatory...

## Really, what about epidemics?

- ▶ Simply hasn't attracted much attention.
- ▶ Data not as clean as for other phenomena.

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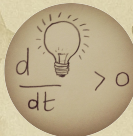
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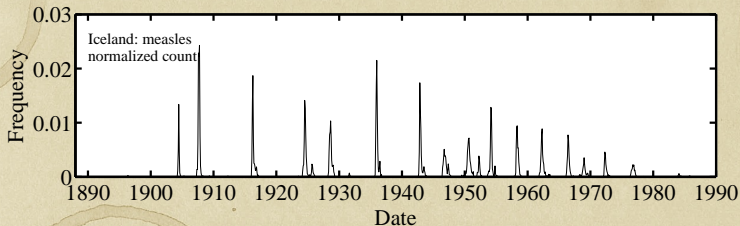
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# Feeling Ill in Iceland

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Caseload recorded monthly for range of diseases in  
Iceland, 1888-1990



- ▶ Treat outbreaks separated in time as 'novel' diseases.

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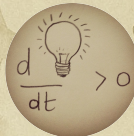
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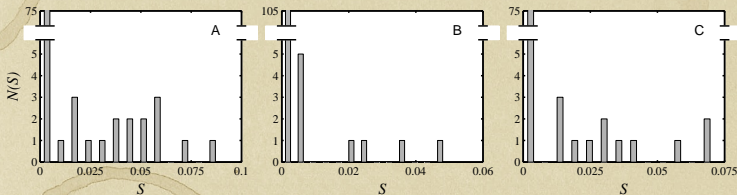
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# Really not so good at all in Iceland

Epidemic size distributions  $N(S)$  for  
Measles, Rubella, and Whooping Cough.



Spike near  $S = 0$ , relatively flat otherwise.

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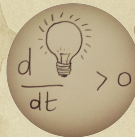
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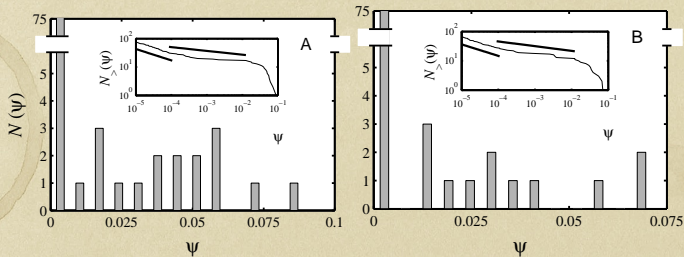
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# Measles & Pertussis



Insert plots:

Complementary cumulative frequency distributions:

$$N(\psi' > \psi) \propto \psi^{-\gamma+1}$$

Limited scaling with a possible break.

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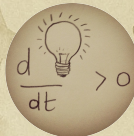
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# Power law distributions

## Measured values of $\gamma$ :

- ▶ measles: 1.40 (low  $\Psi$ ) and 1.13 (high  $\Psi$ )
- ▶ pertussis: 1.39 (low  $\Psi$ ) and 1.16 (high  $\Psi$ )
  
- ▶ Expect  $2 \leq \gamma < 3$  (finite mean, infinite variance)
- ▶ When  $\gamma < 1$ , can't normalize
- ▶ Distribution is quite flat.

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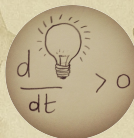
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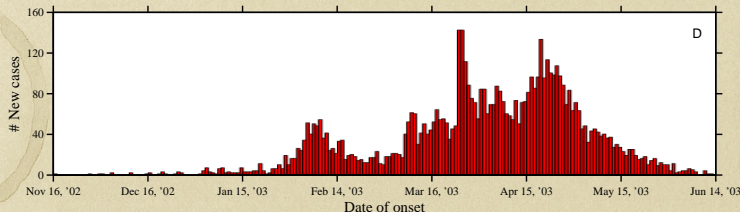
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# Resurgence—example of SARS

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- ▶ Epidemic slows... then an infective moves to a new context.
- ▶ Epidemic discovers new 'pools' of susceptibles: Resurgence.
- ▶ Importance of rare, stochastic events.

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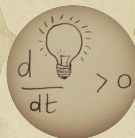
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# The challenge

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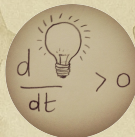
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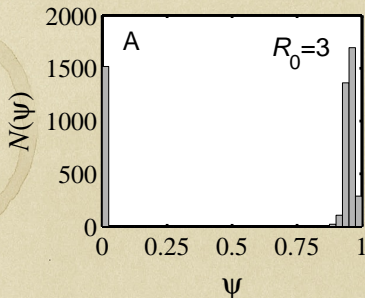
References

So... can a simple model produce

1. broad epidemic distributions  
and
2. resurgence ?



# Size distributions



Simple models typically produce bimodal or unimodal size distributions.

- ▶ This includes network models: random, small-world, scale-free, ...
- ▶ Exceptions:
  1. Forest fire models
  2. Sophisticated metapopulation models

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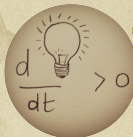
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# Burning through the population

## Forest fire models: <sup>[30]</sup>

- ▶ Rhodes & Anderson, 1996
- ▶ The physicist's approach:  
"if it works for magnets, it'll work for people..."

## A bit of a stretch:

1. Epidemics  $\equiv$  forest fires spreading on 3-d and 5-d lattices.
2. Claim Iceland and Faroe Islands exhibit power law distributions for outbreaks.
3. Original forest fire model not completely understood.

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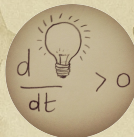
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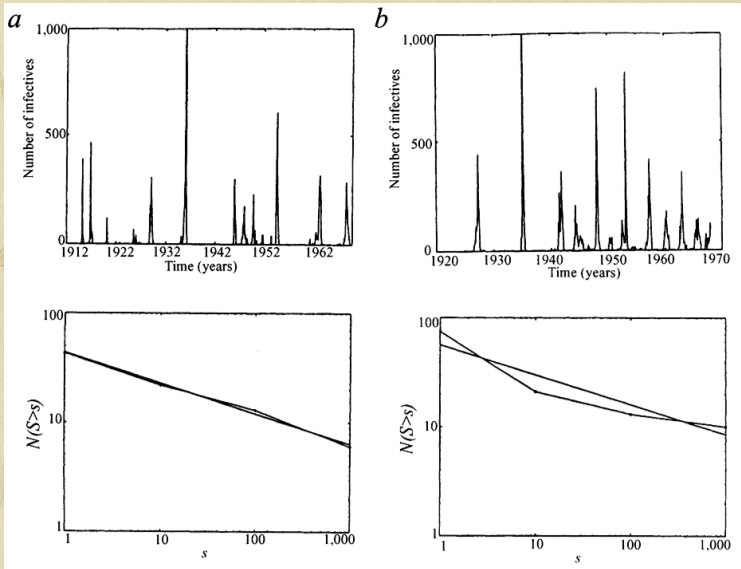
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# Size distributions



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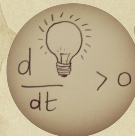
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From Rhodes and Anderson, 1996.

# Sophisticated metapopulation models

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- ▶ Community based mixing: Longini (two scales).
- ▶ Eubank et al.'s EpiSims/TRANSIMS—city simulations.
- ▶ Spreading through countries—Airlines: Germann et al., Corlizza et al.
- ▶ Vital work but perhaps hard to generalize from...
- ▶ : Create a simple model involving multiscale travel
- ▶ Multiscale models suggested by others but not formalized (Bailey, Cliff and Haggett, Ferguson et al.)

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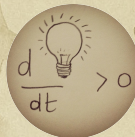
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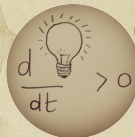
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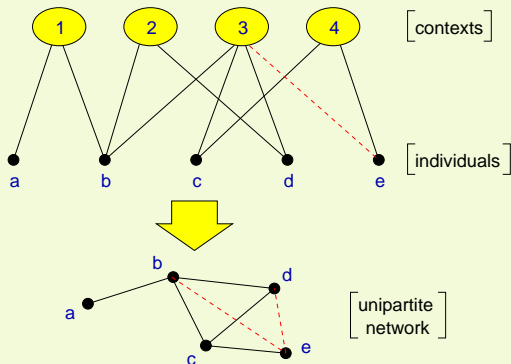
- ▶ Very big question: **What is  $N$ ?**
- ▶ Should we model SARS in Hong Kong as spreading in a neighborhood, in Hong Kong, Asia, or the world?
- ▶ For simple models, we need to know the final size beforehand...





# Improving simple models

## Contexts and Identities—Bipartite networks



- ▶ boards of directors
- ▶ movies
- ▶ transportation modes (subway)

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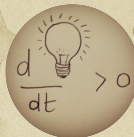
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# Improving simple models

Idea for social networks: incorporate **identity**.

Identity is formed from attributes such as:

- ▶ Geographic location
- ▶ Type of employment
- ▶ Age
- ▶ Recreational activities

Groups are crucial...

- ▶ formed by people with at least one similar attribute
- ▶ Attributes  $\Leftrightarrow$  Contexts  $\Leftrightarrow$  Interactions  $\Leftrightarrow$  Networks. [43]

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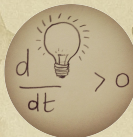
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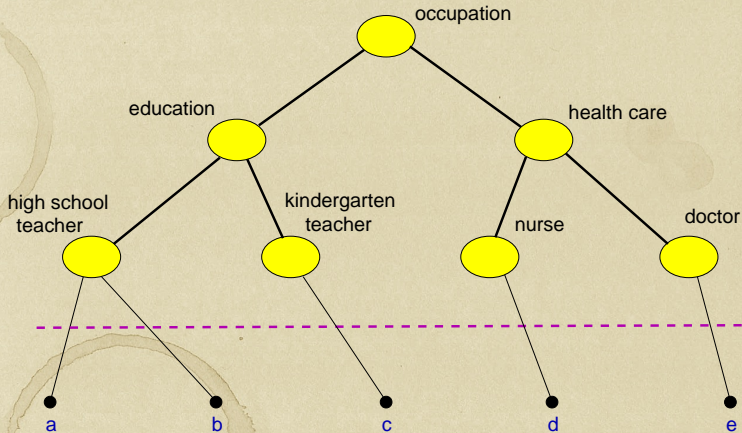
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# Infer interactions/network from identities

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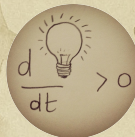
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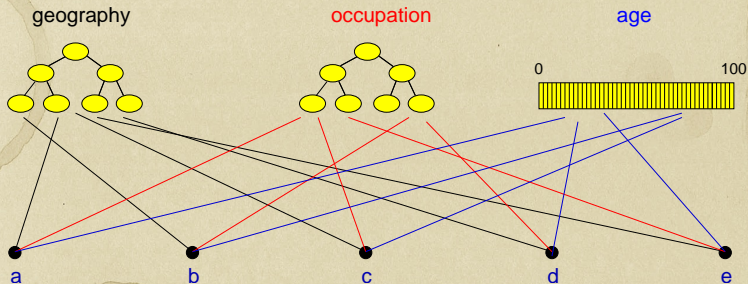
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Distance makes sense in identity/context space.

# Generalized context space

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(Blau & Schwartz [6], Simmel [37], Breiger [7])

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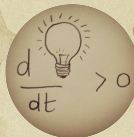
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# A toy agent-based model

Geography—allow people to move between contexts:

- ▶ Locally: standard SIR model with random mixing
- ▶ discrete time simulation
- ▶  $\beta$  = infection probability
- ▶  $\gamma$  = recovery probability
- ▶  $P$  = probability of travel
- ▶ Movement distance:  $\Pr(d) \propto \exp(-d/\xi)$
- ▶  $\xi$  = typical travel distance

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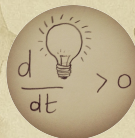
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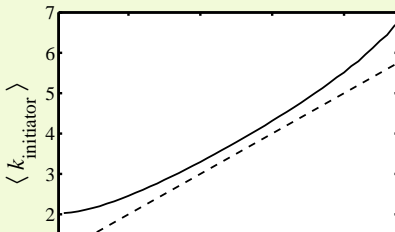
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# A toy agent-based model

Schematic:



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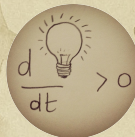
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# Model output

- ▶ Define  $P_0$  = Expected number of infected individuals leaving initially infected context.
- ▶ Need  $P_0 > 1$  for disease to spread (independent of  $R_0$ ).
- ▶ Limit epidemic size by **restricting frequency of travel and/or range**

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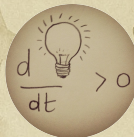
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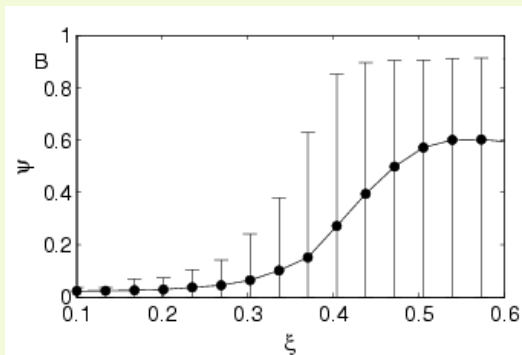
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## Varying $\xi$ :



- Transition in expected final size based on typical movement distance (sensible)

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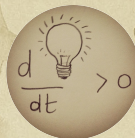
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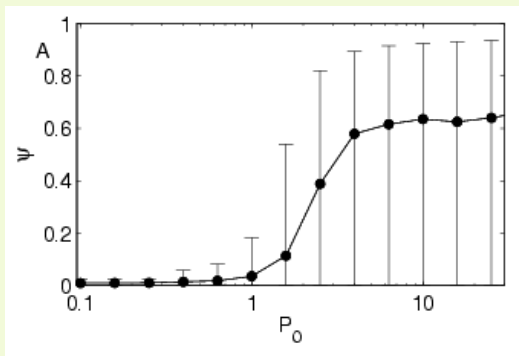
References





# Model output

## Varying $P_0$ :



- ▶ Transition in expected final size based on typical number of infectives leaving first group (also sensible)
- ▶ Travel advisories:  $\xi$  has larger effect than  $P_0$ .

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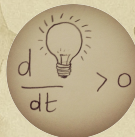
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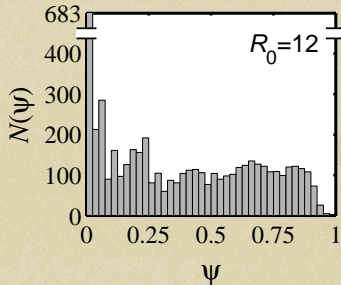
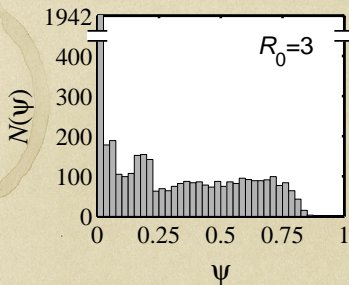
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# Example model output: size distributions



- ▶ Flat distributions are possible for certain  $\xi$  and  $P$ .
- ▶ Different  $R_0$ 's may produce similar distributions
- ▶ Same epidemic sizes may arise from different  $R_0$ 's

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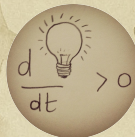
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# Model output—resurgence

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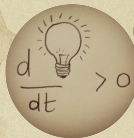
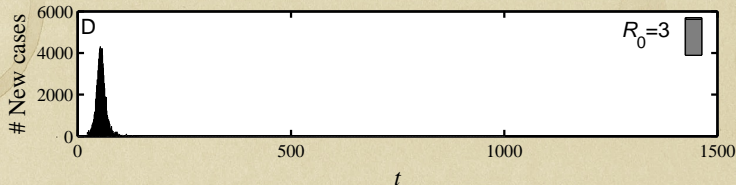
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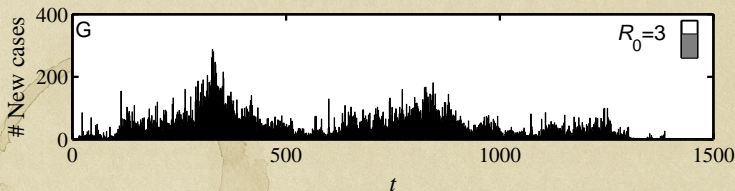
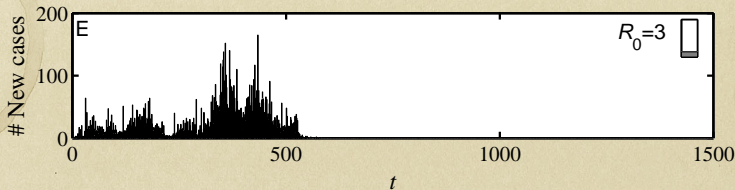
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Standard model:



# Model output—resurgence

Standard model with transport:



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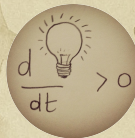
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# The upshot

Simple multiscale population structure

+

stochasticity

leads to

resurgence

+

broad epidemic size distributions

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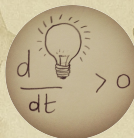
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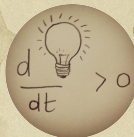
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# Conclusions

- ▶ For this model, epidemic size is highly unpredictable
- ▶ Model is more complicated than SIR but still simple
- ▶ We haven't even included normal social responses such as travel bans and self-quarantine.
- ▶ The reproduction number  $R_0$  is not terribly useful.
- ▶  $R_0$ , however measured, is not informative about
  1. how likely the observed epidemic size was,
  2. and how likely future epidemics will be.
- ▶ Problem:  $R_0$  summarises **one** epidemic after the fact and enfolds movement, the price of bananas, everything.



# Conclusions

- ▶ Disease spread highly sensitive to population structure
- ▶ Rare events may matter enormously (e.g., an infected individual taking an international flight)
- ▶ More support for controlling population movement (e.g., travel advisories, quarantine)

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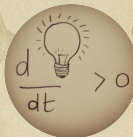
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# Conclusions

## What to do:

- ▶ Need to separate movement from disease
- ▶  $R_0$  needs a friend or two.
- ▶ Need  $R_0 > 1$  and  $P_0 > 1$  and  $\xi$  sufficiently large for disease to have a chance of spreading

## More wondering:

- ▶ Exactly how important are rare events in disease spreading?
- ▶ Again, what is  $N$ ?

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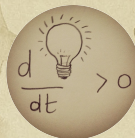
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# Simple disease spreading models

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## Valiant attempts to use SIR and co. elsewhere:

- ▶ Adoption of ideas/beliefs (Goffman & Newell, 1964) <sup>[18]</sup>
- ▶ Spread of rumors (Daley & Kendall, 1965) <sup>[15]</sup>
- ▶ Diffusion of innovations (Bass, 1969) <sup>[2]</sup>
- ▶ Spread of fanatical behavior (Castillo-Chávez & Song, 2003)
- ▶ Spread of Feynmann diagrams (Bettencourt et al., 2006)

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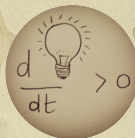
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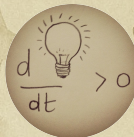
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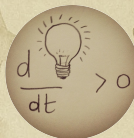
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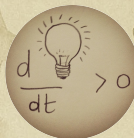
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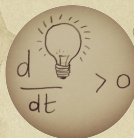
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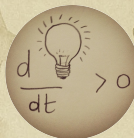
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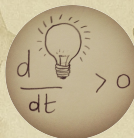
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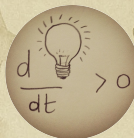
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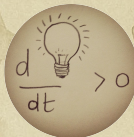
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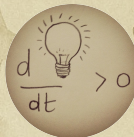
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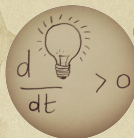
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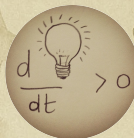
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