

Contagion

Santa Fe Institute Summer School, 2009

Prof. Peter Dodds

Department of Mathematics & Statistics
Center for Complex Systems
Vermont Advanced Computing Center
University of Vermont



Licensed under the *Creative Commons Attribution-NonCommercial-ShareAlike 3.0 License*.

Contagion

Introduction
Simple Disease Spreading Models
Background
Prediction
Social Contagion Models
Granovetter's model
Network version
Groups
Summary
Winning: it's not for everyone
Superstars
Musiclab
References

Frame 1/80



Outline

Introduction

Simple Disease Spreading Models

Background
Prediction

Social Contagion Models

Granovetter's model
Network version
Groups
Summary

Winning: it's not for everyone

Superstars
Musiclab

References

Contagion

Introduction
Simple Disease Spreading Models
Background
Prediction
Social Contagion Models
Granovetter's model
Network version
Groups
Summary
Winning: it's not for everyone
Superstars
Musiclab
References

Frame 2/80



Contagion

Definition:

- ▶ (1) The spreading of a quality or quantity between individuals in a population.
- ▶ (2) A disease itself: the plague, a blight, the dreaded lurgi, ...

Two main classes of contagion:

1. **Infectious diseases:** tuberculosis, HIV, ebola, SARS, influenza, ...
2. **Social contagion:** fashion, word usage, rumors, riots, religion, ...

Contagion

Introduction
Simple Disease Spreading Models
Background
Prediction
Social Contagion Models
Granovetter's model
Network version
Groups
Summary
Winning: it's not for everyone
Superstars
Musiclab
References

Frame 3/80



Contagion models

Some large questions concerning network contagion:

1. For a given **spreading mechanism** on a given network, what's the **probability** that there will be **global spreading**?
2. If spreading does take off, how far will it go?
3. How do the **details** of the **network** affect the outcome?
4. How do the **details** of the **spreading mechanism** affect the outcome?
5. What if the **seed** is one or many nodes?

Contagion

Introduction
Simple Disease Spreading Models
Background
Prediction
Social Contagion Models
Granovetter's model
Network version
Groups
Summary
Winning: it's not for everyone
Superstars
Musiclab
References

Frame 4/80



Mathematical Epidemiology

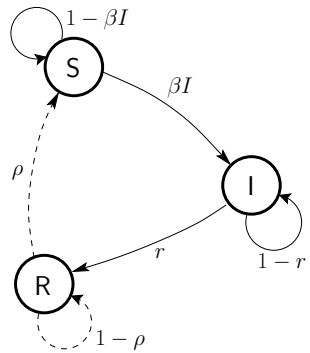
The standard SIR model:

▶ Three states:

- ▶ S = Susceptible
- ▶ I = Infected
- ▶ R = Recovered

- ▶ $S(t) + I(t) + R(t) = 1$
- ▶ Presumes random interactions

Discrete time example:



Transition Probabilities:

- β for being infected given contact with infected
- r for recovery
- ρ for loss of immunity

Contagion

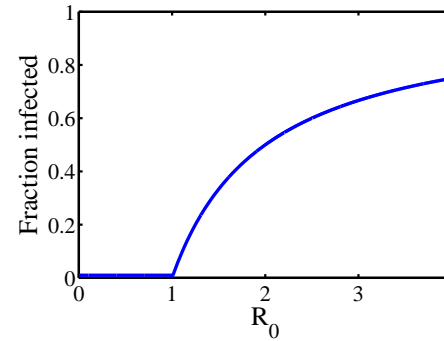
- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 6/80

Independent Interaction models

Reproduction Number R_0 :

- ▶ R_0 = expected number of infected individuals resulting from **a single initial infective**.
- ▶ Epidemic threshold: If $R_0 > 1$, 'epidemic' occurs.
- ▶ Example:



- ▶ Continuous phase transition.
- ▶ Fine idea from a simple model.

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 7/80

Disease spreading models

For 'novel' diseases:

1. Can we predict the size of an epidemic?
2. How important/useful is the reproduction number R_0 ?
3. What is the population size N ?

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 9/80

R_0 and variation in epidemic sizes

R_0 approximately the same for all of the following:

- ▶ 1918-19 "Spanish Flu" ~ 500,000 deaths in US
- ▶ 1957-58 "Asian Flu" ~ 70,000 deaths in US
- ▶ 1968-69 "Hong Kong Flu" ~ 34,000 deaths in US
- ▶ 2003 "SARS Epidemic" ~ 800 deaths world-wide

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 10/80

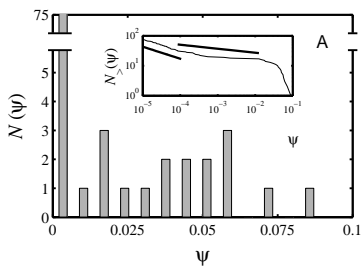
Size distributions

Elsewhere, event size distributions are important:

- ▶ earthquakes (Gutenberg-Richter law)
- ▶ city sizes, forest fires, war fatalities
- ▶ wealth distributions
- ▶ 'popularity' (books, music, websites, ideas)
- ▶ **What about Epidemics?**

Power laws distributions are common but not obligatory...

Measles



Insert plots:
Complementary cumulative frequency distributions:

$$N_{>}(\psi) \propto \psi^{-\gamma+1}$$

ψ = fractional epidemic size

Measured values of γ :

- ▶ measles: **1.40** (low ψ) and **1.13** (high ψ)
- ▶ Expect $2 \leq \gamma < 3$ (finite mean, infinite variance)
- ▶ Distribution is rather **flat**...

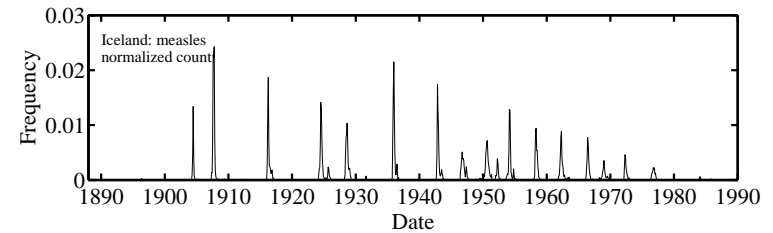
Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

Frame 11/80

Feeling icky in Iceland

Caseload recorded monthly for range of diseases in Iceland, 1888-1990



Treat outbreaks separated in time as 'novel' diseases.

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

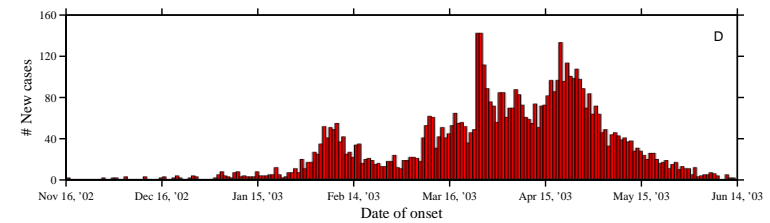
Frame 12/80

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

Frame 13/80

Resurgence—example of SARS



- ▶ Epidemic discovers new 'pools' of susceptibles: **Resurgence.**
- ▶ Importance of rare, stochastic events.

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

Frame 14/80

A challenge

So... can a simple model produce

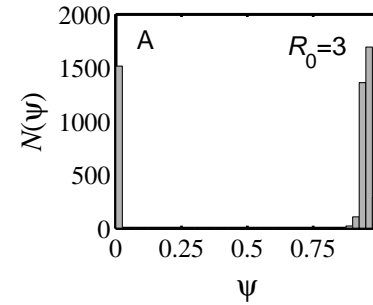
1. **broad epidemic distributions**
- and
2. **resurgence ?**

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
- Superstars
- Musiclab
- References

Frame 15/80

Size distributions



Simple models typically produce **bimodal** or **unimodal** size distributions.

- ▶ This **includes** network models: random, small-world, scale-free, ...
- ▶ Some exceptions:
 1. Forest fire models
 2. Sophisticated metapopulation models

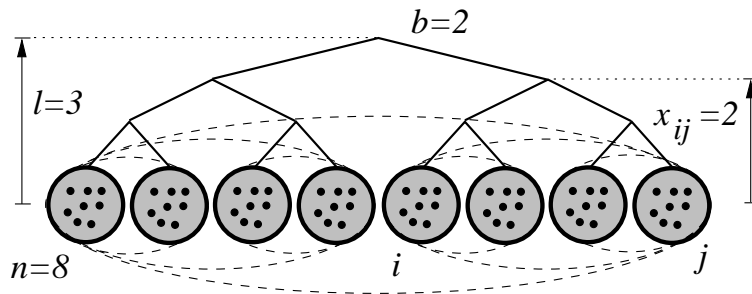
Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
- Superstars
- Musiclab
- References

Frame 16/80

A toy agent-based model

Geography: allow people to move between contexts:



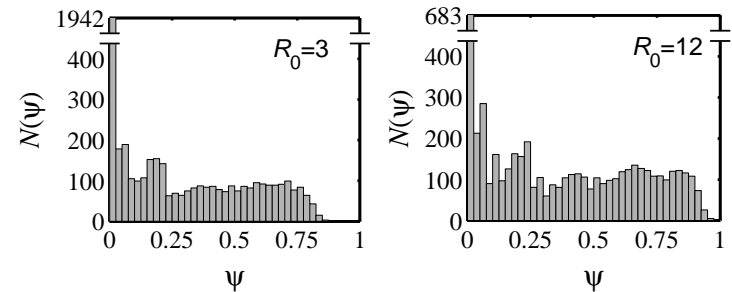
- ▶ P = probability of travel
- ▶ **Movement distance:** $\Pr(d) \propto \exp(-d/\xi)$
- ▶ ξ = typical travel distance

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
- Superstars
- Musiclab
- References

Frame 17/80

Example model output: size distributions



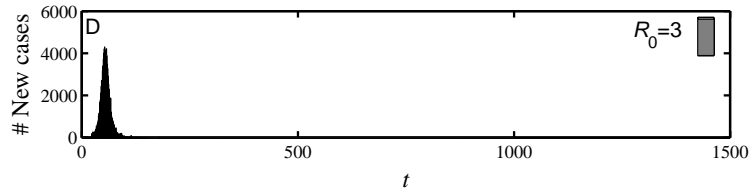
- ▶ Flat distributions are possible for certain ξ and P .
- ▶ Different R_0 's may produce similar distributions
- ▶ **Same epidemic sizes** may arise from **different R_0 's**

Contagion

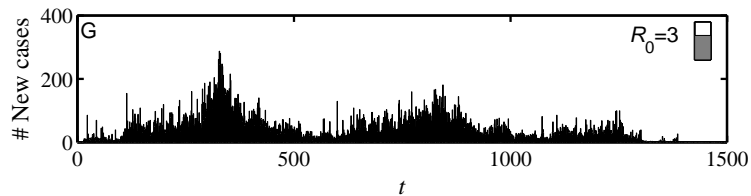
- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
- Superstars
- Musiclab
- References

Frame 18/80

Standard model:



Standard model with transport: Resurgence



- ▶ Disease spread highly sensitive to population structure
- ▶ Rare events may matter enormously

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

Frame 19/80

Simple disease spreading models

Attempts to use beyond disease:

- ▶ Adoption of ideas/beliefs (Goffman & Newell, 1964)
- ▶ Spread of rumors (Daley & Kendall, 1965)
- ▶ Diffusion of innovations (Bass, 1969)
- ▶ Spread of fanatical behavior (Castillo-Chávez & Song, 2003)

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

Frame 20/80

Social Contagion



Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

Frame 21/80

Social Contagion

Examples abound:

- | | |
|---------------------------|--|
| ▶ being polite/rude | ▶ Harry Potter |
| ▶ strikes | ▶ voting |
| ▶ innovation | ▶ gossip |
| ▶ residential segregation | ▶ Rubik's cube  |
| ▶ ipods | ▶ religious beliefs |
| ▶ obesity | ▶ leaving lectures |

SIR and SIRS contagion possible

- ▶ Classes of behavior versus specific behavior: **dieting**

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Music tab
- References

Frame 22/80

Social Contagion

Two focuses for us:

- ▶ Widespread media influence
- ▶ Word-of-mouth influence

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

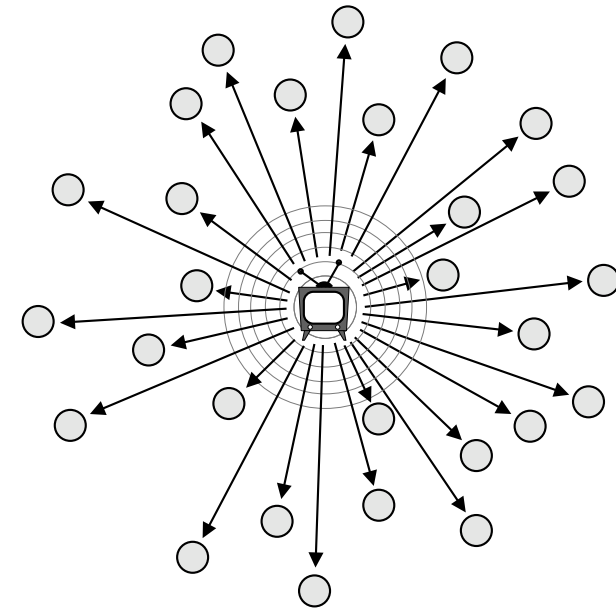
Superstars

Musictab

References

Frame 23/80

The hypodermic model of influence:



Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

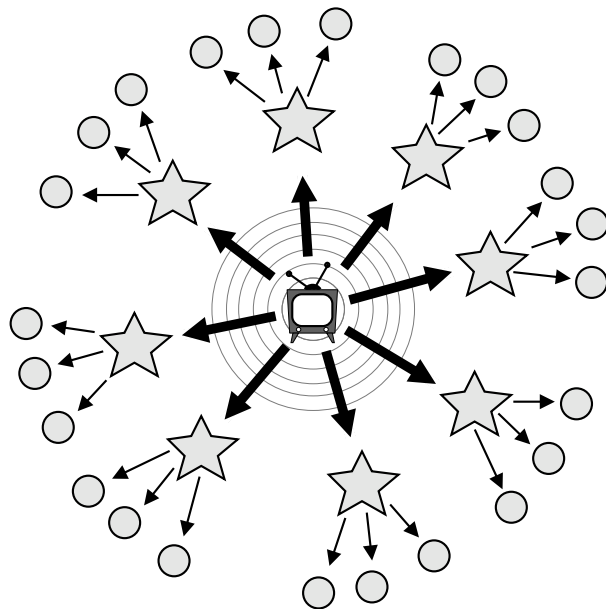
Superstars

Musictab

References

Frame 24/80

The two step model of influence:



Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

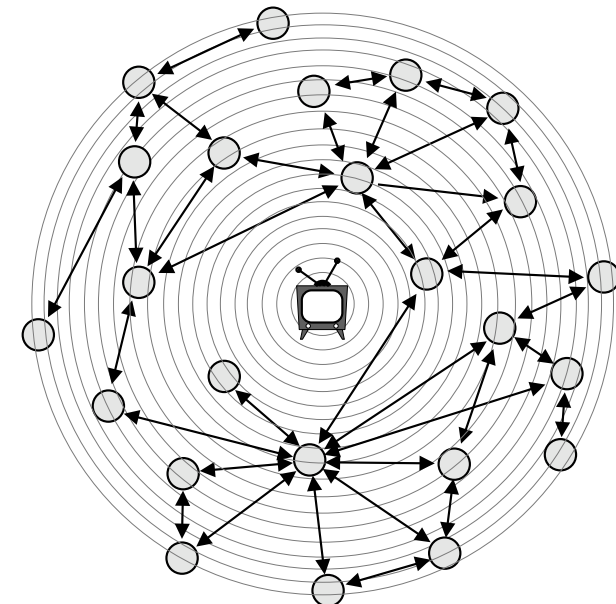
Superstars

Musictab

References

Frame 25/80

The general model of influence:



Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musictab

References

Frame 26/80

Social Contagion

Why do things spread?

- ▶ Because of **system level properties**?
- ▶ Or properties of **special individuals**?
- ▶ Is the match that lights the forest fire the key? (Katz and Lazarsfeld; Gladwell)
- ▶ Yes. But only because we are narrative-making machines...
- ▶ System/group properties harder to understand
- ▶ Always good to examine what is said before and after the fact...

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicTab

References

Frame 27/80

The Mona Lisa:



- ▶ “Becoming Mona Lisa: The Making of a Global Icon”—David Sassoon
- ▶ Not the world’s greatest painting from the start...
- ▶ Escalation through theft, vandalism, **parody**, ...

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicTab

References

Frame 28/80

The completely unpredicted fall of Eastern Europe:



Timur Kuran: “Now Out of Never: The Element of Surprise in the East European Revolution of 1989”

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicTab

References

Frame 29/80

Social Contagion

Some important models:

- ▶ Tipping models—Schelling (1971)
 - ▶ Simulation on checker boards
 - ▶ Idea of thresholds
- ▶ Threshold models—Granovetter (1978)
- ▶ Herding models—Bikhchandani, Hirschleifer, Welch (1992)
 - ▶ Social learning theory, Informational cascades,...

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicTab

References

Frame 30/80

Social contagion models

Thresholds:

- ▶ Basic idea: individuals adopt a behavior when a **certain fraction of others** have adopted
- ▶ ‘Others’ may be everyone in a population, an individual’s close friends, any reference group.
- ▶ Response can be probabilistic or deterministic.
- ▶ Individual thresholds vary.

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musicab
- References

Frame 31/80

Social Contagion

Some possible origins of thresholds:

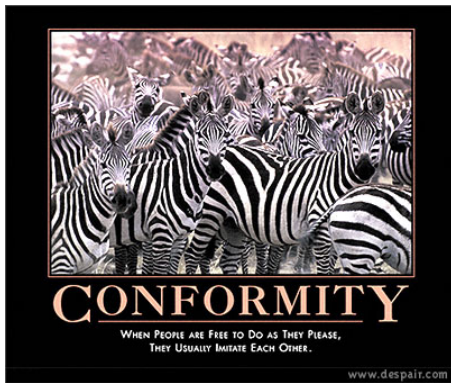
- ▶ **Desire to coordinate**, to conform.
- ▶ **Lack of information**: impute the worth of a good or behavior based on degree of adoption (social proof)
- ▶ **Economics**: **Network effects** or **network externalities**
 - ▶ Telephones, Facebook, operating systems, ...

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musicab
- References

Frame 32/80

Imitation



“When people are free to do as they please, they usually imitate each other.”

—Eric Hoffer
“The Passionate State of Mind”^[11]

despair.com

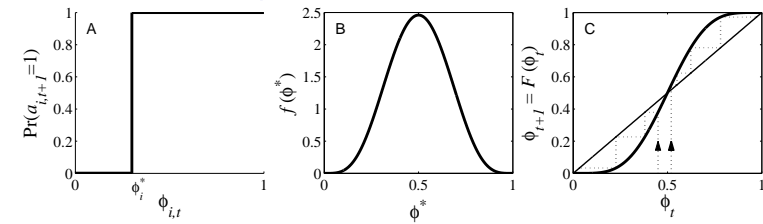
Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musicab
- References

Frame 33/80

Granovetter’s threshold model:

Action based on perceived behavior of others:



- ▶ Two states: S and I.
- ▶ ϕ = fraction of contacts ‘on’ (e.g., rioting)

$$\phi_{t+1} = \int_0^{\phi_t} f(\gamma) d\gamma = F(\gamma)|_0^{\phi_t} = F(\phi_t)$$

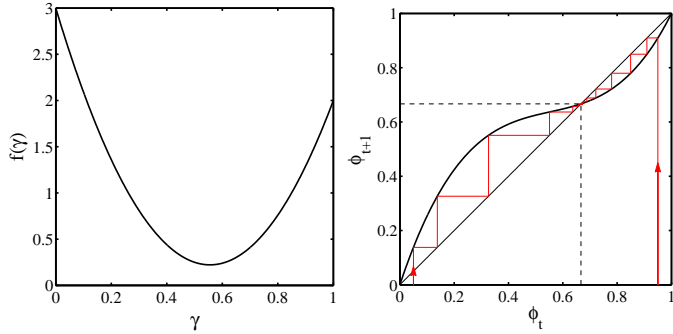
- ▶ This is a **Critical Mass model**

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musicab
- References

Frame 35/80

Social Sciences: Threshold models



- ▶ Example of single stable state model

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 36/80

Social Sciences—Threshold models

Implications for collective action theory:

1. Collective uniformity $\not\Rightarrow$ individual uniformity
2. Small individual changes \Rightarrow large global changes

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

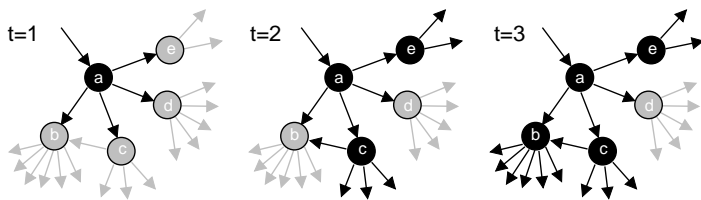
Superstars

Musiclab

References

Frame 37/80

Threshold model on a network



- ▶ All nodes have threshold $\phi = 0.2$.
 - ▶ "A simple model of global cascades on random networks"
- D. J. Watts. Proc. Natl. Acad. Sci., 2002

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 39/80

Snowballing

The Cascade Condition:

- ▶ If one individual is initially activated, what is the probability that an activation will spread over a network?
- ▶ What features of a network determine whether a cascade will occur or not?

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 40/80

The most gullible

Vulnerables:

- ▶ = Individuals who can be activated by just one 'infected' contact
- ▶ For global cascades on random networks, must have a *global cluster of vulnerables*
- ▶ **Cluster of vulnerables = critical mass**
- ▶ Network story: 1 node → critical mass → everyone.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

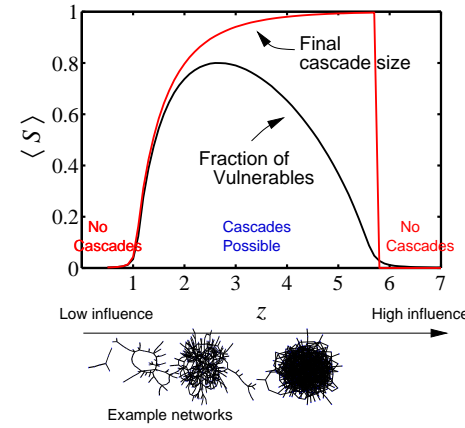
Superstars

Musictab

References

Frame 41/80

Cascades on random networks



- ▶ Cascades occur only if size of max vulnerable cluster > 0 .
- ▶ System may be 'robust-yet-fragile'.
- ▶ 'Ignorance' facilitates spreading.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

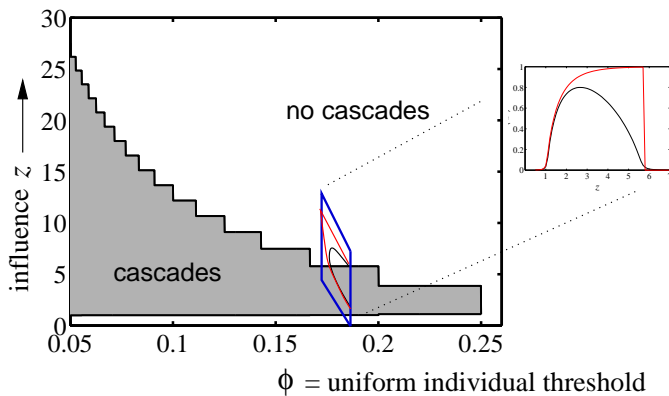
Superstars

Musictab

References

Frame 42/80

Cascade window for random networks



- ▶ 'Cascade window' widens as threshold ϕ decreases.
- ▶ Lower thresholds enable spreading.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

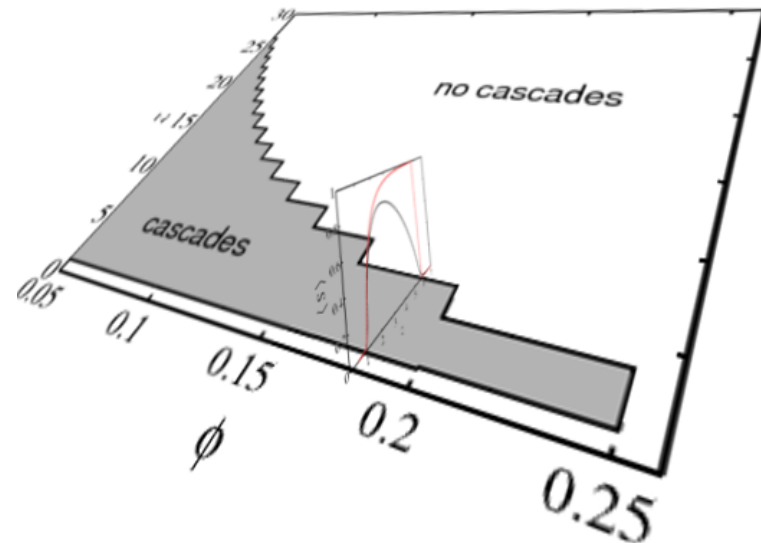
Superstars

Musictab

References

Frame 43/80

Cascade window for random networks



Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musictab

References

Frame 44/80

Analytic work

- ▶ Threshold model completely solved (by 2008):
- ▶ Cascade condition: [22]

$$\sum_{k=1}^{\infty} k(k-1)\beta_k P_k / z \geq 1.$$

where β_k = probability a degree k node is vulnerable.

- ▶ Final size of spread figured out by Gleeson and Calahane [9, 8].
- ▶ Solution involves finding fixed points of an iterative map of the interval.
- ▶ Spreading takes off: **expansion**
- ▶ Spreading reaches a particular node: **contraction**

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

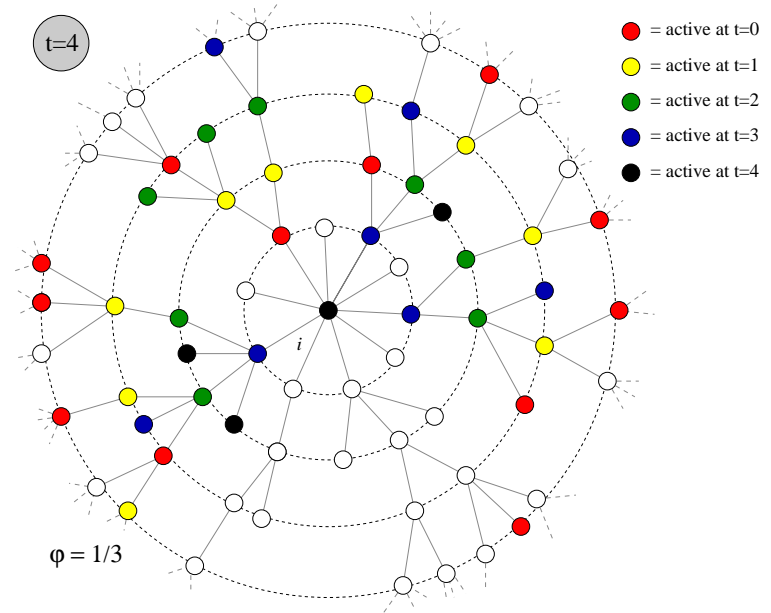
Superstars

Musictab

References

Frame 45/80

Expected size of spread



Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

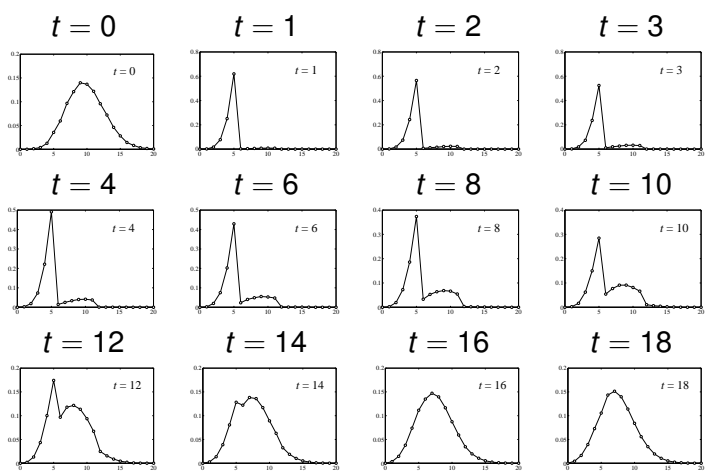
Superstars

Musictab

References

Frame 46/80

Early adopters—degree distributions



$P_{k,t}$ versus k

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

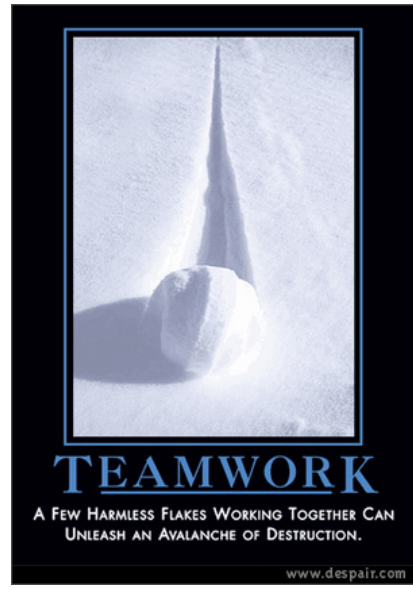
Superstars

Musictab

References

Frame 47/80

The power of groups...



“A few harmless flakes working together can unleash an avalanche of destruction.”

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

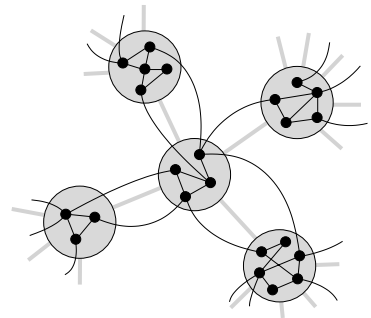
Superstars

Musictab

References

Frame 49/80

Group structure—Ramified random networks



p = intergroup connection probability
 q = intragroup connection probability.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

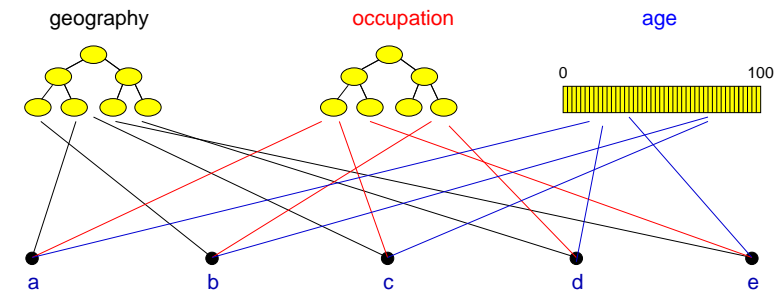
Superstars

Musiclab

References

Frame 50/80

Generalized affiliation model



Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

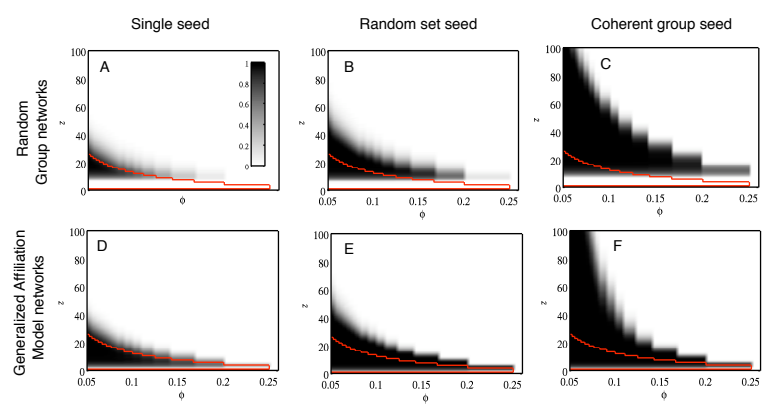
Superstars

Musiclab

References

Frame 51/80

Cascade windows for group-based networks



Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

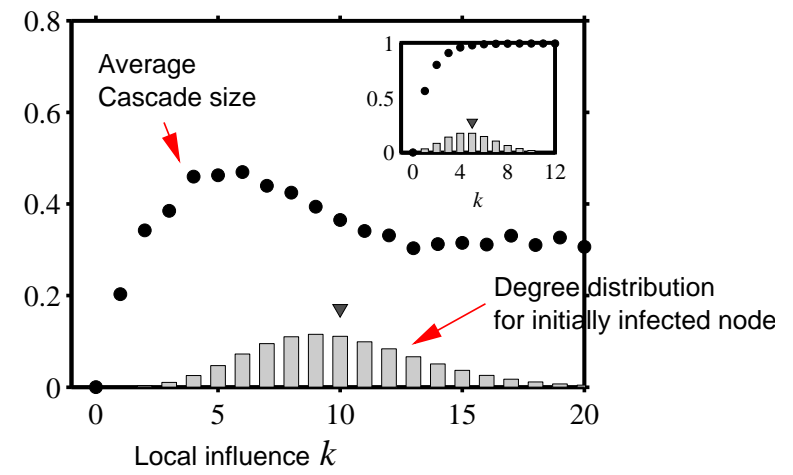
Superstars

Musiclab

References

Frame 52/80

Assortativity in group-based networks



- ▶ The most connected nodes aren't always the most 'influential.'
- ▶ Degree assortativity is the reason.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 53/80

Social contagion

Summary:

- ▶ 'Influential vulnerables' are key to spread.
- ▶ Early adopters are mostly vulnerables.
- ▶ Vulnerable nodes important but not necessary.
- ▶ Groups may greatly facilitate spread.
- ▶ Extreme/unexpected cascades may occur in highly connected networks
- ▶ Many potential 'influentials' exist.
- ▶ Average individuals may be more influential system-wise than locally influential individuals.
- ▶ 'Influentials' are posterior constructs.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 55/80

Social contagion

Implications:

- ▶ Focus on the influential vulnerables.
- ▶ Create entities that many individuals 'out in the wild' will adopt and display rather than broadcast from a few 'influentials.'
- ▶ Displaying can be passive = free (yo-yo's, fashion), or active = harder to achieve (political messages).
- ▶ Accept that movement of entities will be out of originator's control.
- ▶ Possibly only simple ideas can spread by word-of-mouth.
(Idea of opinion leaders has spread well...)

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 56/80

Social Contagion

Messing with social connections:

- ▶ Ads based on message content (e.g., Google and email)
- ▶ Buzz media
- ▶ Facebook's advertising (Beacon)

Arguably not always a good idea...

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

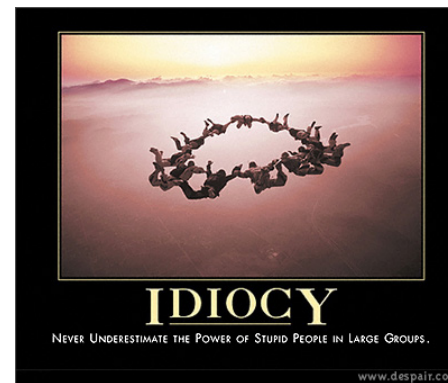
Superstars

Musiclab

References

Frame 57/80

The collective...



despair.com

“Never Underestimate the Power of Stupid People in Large Groups.”

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 58/80

Where do superstars come from?

Rosen (1981): “The Economics of Superstars”

Examples:

- ▶ Full-time Comedians (≈ 200)
- ▶ Soloists in Classical Music
- ▶ Economic Textbooks (the usual myopic example)

- ▶ Highly skewed distributions again...

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 60/80

Superstars

Rosen's theory:

- ▶ Individual quality q maps to reward $R(q)$
- ▶ $R(q)$ is 'convex' ($d^2R/dq^2 > 0$)
- ▶ Two reasons:
 1. **Imperfect substitution:**
A very good surgeon is worth many mediocre ones
 2. **Technology:**
Media spreads & technology reduces cost of reproduction of books, songs, etc.
- ▶ **No social element**—success follows 'inherent quality'

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 61/80

Superstars

Adler (1985): “Stardom and Talent”

- ▶ Assumes extreme case of equal 'inherent quality'
- ▶ Argues desire for coordination in knowledge and culture leads to differential success
- ▶ Success is then **purely a social construction**

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 62/80

Dominance hierarchies

Chase et al. (2002): “Individual differences versus social dynamics in the formation of animal dominance hierarchies”

The aggressive female Metriaclima zebra (田):



Pecking orders for fish...

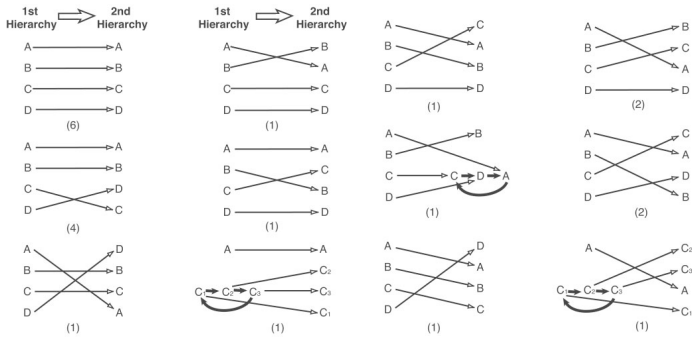
Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musiclab
- References

Frame 63/80

Dominance hierarchies

► Fish forget—changing of dominance hierarchies:



► 22 observations: about 3/4 of the time, hierarchy changed

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicLab

References

Frame 64/80

Music Lab Experiment



48 songs
30,000 participants

- How probable is the world?
- Can we estimate variability?
- Superstars dominate but are unpredictable. Why?

multiple 'worlds'
Inter-world variability

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicLab

References

Frame 66/80

Music Lab Experiment

	# of down loads		# of down loads		# of down loads
HARTSFIELD: "Enough is enough"	20	GO MORECAL: "I does what is told"	12	UNDO: "While the world passes"	24
DEEP ENOUGH TO DIE: "For the sky"	17	FARBREER THEORY: "The safe"	47	UP FOR NOTHING: "In light of"	13
THE THRIFT SYNDICATE: "2003 is happen"	20	MISS OCTOBER: "Just a present"	27	SILVERFOX: "Isthat"	17
THE BROKEN PROMISE: "The end is friend"	19	FOET BREAK TRAGEDY: "Banica"	14	STRANGER: "One step"	30
THIS NEW DAWN: "The last before the answer"	12	FORTHFADING: "Just"	24	FAR FROM KNOWN: "Touie"	38
NOONER AT NINE: "week party"	6	THE CALEFATION: "tapped in an orange pee"	20	STUNT MONKEY: "inside out"	46
MORAL HAZARD: "wears of my face"	8	S2METRO: "lockdown"	17	DANTE: "his mystery"	14
NOT FOR SCHOLARS: "As seasons change"	27	SIMPLY WAITING: "went with the count"	16	FADING THROUGH: "with me lack"	34
SECRETARY: "hang your ass on the hallway"	5	STAR CLIMBER: "let me"	38	UNKNOWN CITIZENS: "talking over"	34
ART OF KANLY: "seductive into, makefile breakdown"	10	THE FASTLANE: "M death do as part d alert"	31	BY NOVEMBER: "I could take you"	20
HYDRALIC SANDNICH: "seasoner answer"	7	A BLINDING SILENCE: "masks and masks"	17	DRAWN IN THE SKY: "let the star"	12
EMBER SKY: "The upcoming winter"	25	SUM BANA: "The Redhead boogie"	15	SELSUS: "Town of the city"	22
SALUTE THE DAWN: "I am emy"	13	CAPE RENEBAL: "tocheil wackit v1"	12	SIBBANE: "eye patch"	14
RYAN ESSMAER: "Mou, the uif"	14	UP FALLS DOWN: "to righte burning star"	11	EVAN GOLD: "telet downer j"	30
BEERBONG: "father to son"	12	SUMMERSWASTED: "a plan behind destruction"	17	BENEFIT OF A DOUBT: "fun away"	38
HALL OF FAME: "haci mistakes"	19	SILENT FILM: "all there to say"	61	SHIPWRECK UNION: "out of the woods"	16

Salganik et al. (2006) "An experimental study of inequality and unpredictability in an artificial cultural market"

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicLab

References

Frame 67/80

Music Lab Experiment

Experiment 1

Experiments 2-4

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

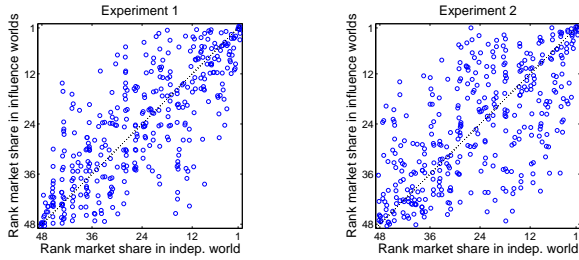
Superstars

MusicLab

References

Frame 68/80

Music Lab Experiment



- ▶ Variability in final rank.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

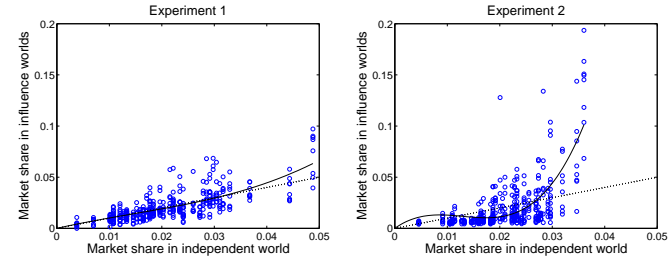
Superstars

MusicTab

References

Frame 69/80

Music Lab Experiment



- ▶ Variability in final number of downloads.

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

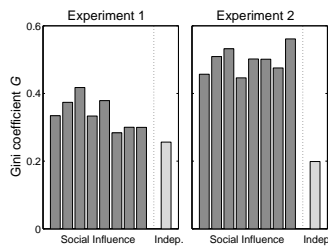
Superstars

MusicTab

References

Frame 70/80

Music Lab Experiment



- ▶ Inequality as measured by Gini coefficient:

$$G = \frac{1}{(2N_s - 1)} \sum_{i=1}^{N_s} \sum_{j=1}^{N_s} |m_i - m_j|$$

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

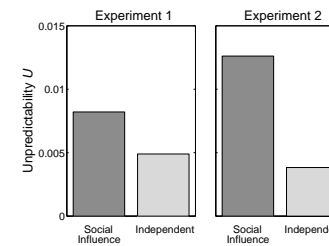
Superstars

MusicTab

References

Frame 71/80

Music Lab Experiment



- ▶ Unpredictability

$$U = \frac{1}{N_s \binom{N_w}{2}} \sum_{i=1}^{N_s} \sum_{j=1}^{N_w} \sum_{k=j+1}^{N_w} |m_{i,j} - m_{i,k}|$$

Contagion

Introduction

Simple Disease Spreading Models

Background

Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

MusicTab

References

Frame 72/80

Music Lab Experiment

Sensible result:

- ▶ Stronger social signal leads to **greater following and greater inequality**.

Peculiar result:

- ▶ Stronger social signal leads to greater **unpredictability**.

Very peculiar observation:

- ▶ The most unequal distributions would suggest the greatest variation in underlying 'quality.'
- ▶ But success may be due to social construction through **following**...

Contagion

Introduction

Simple Disease Spreading Models

Background Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

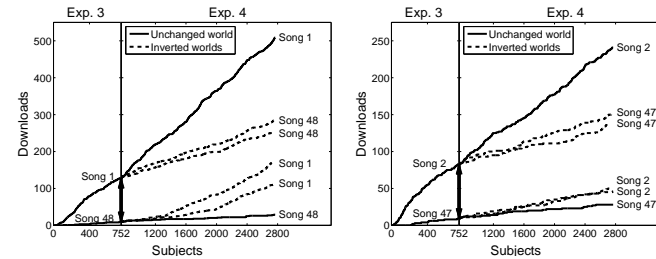
Superstars

Musiclab

References

Frame 73/80

Music Lab Experiment—Sneakiness



- ▶ Inversion of download count
- ▶ The 'pretend rich' get richer ...
- ▶ ... but at a slower rate

Contagion

Introduction

Simple Disease Spreading Models

Background Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 74/80

References I

[1] M. Adler. Stardom and talent. *American Economic Review*, pages 208–212, 1985. [pdf](#) (田)

[2] S. Bikhchandani, D. Hirshleifer, and I. Welch. A theory of fads, fashion, custom, and cultural change as informational cascades. *J. Polit. Econ.*, 100:992–1026, 1992.

[3] S. Bikhchandani, D. Hirshleifer, and I. Welch. Learning from the behavior of others: Conformity, fads, and informational cascades. *J. Econ. Perspect.*, 12(3):151–170, 1998. [pdf](#) (田)

Contagion

Introduction

Simple Disease Spreading Models

Background Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone

Superstars

Musiclab

References

Frame 75/80

References II

[4] J. Carlson and J. Doyle. Highly optimized tolerance: A mechanism for power laws in design systems. *Phys. Rev. Lett.*, 60(2):1412–1427, 1999. [pdf](#) (田)

[5] J. Carlson and J. Doyle. Highly optimized tolerance: Robustness and design in complex systems. *Phys. Rev. Lett.*, 84(11):2529–2532, 2000. [pdf](#) (田)

[6] I. D. Chase, C. Tovey, D. Spangler-Martin, and M. Manfredonia. Individual differences versus social dynamics in the formation of animal dominance hierarchies. *Proc. Natl. Acad. Sci.*, 99(8):5744–5749, 2002. [pdf](#) (田)

Contagion

Introduction

Simple Disease Spreading Models

Background Prediction

Social Contagion Models

Granovetter's model

Network version

Groups

Summary

Winning: it's not for everyone





Superstars

Musiclab

References

Frame 76/80


References III

-  [7] M. Gladwell.
The Tipping Point.
Little, Brown and Company, New York, 2000.
-  [8] J. P. Gleeson.
Cascades on correlated and modular random networks.
Phys. Rev. E, 77:046117, 2008. [pdf](#) (田)
-  [9] J. P. Gleeson and D. J. Cahalane.
Seed size strongly affects cascades on random networks.
Phys. Rev. E, 75:056103, 2007. [pdf](#) (田)
-  [10] M. Granovetter.
Threshold models of collective behavior.
Am. J. Sociol., 83(6):1420–1443, 1978. [pdf](#) (田)




Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musictab
- References

Frame 77/80




References IV

-  [11] E. Hoffer.
The Passionate State of Mind: And Other Aphorisms.
Buccaneer Books, 1954.
-  [12] E. Katz and P. F. Lazarsfeld.
Personal Influence.
The Free Press, New York, 1955.
-  [13] T. Kuran.
Now out of never: The element of surprise in the east european revolution of 1989.
World Politics, 44:7–48, 1991.
-  [14] T. Kuran.
Private Truths, Public Lies: The Social Consequences of Preference Falsification.
Harvard University Press, Cambridge, MA, Reprint edition, 1997.





Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musictab
- References

Frame 78/80




References V

-  [15] J. D. Murray.
Mathematical Biology.
Springer, New York, Third edition, 2002.
-  [16] S. Rosen.
The economics of superstars.
Am. Econ. Rev., 71:845–858, 1981. [pdf](#) (田)
-  [17] M. J. Salganik, P. S. Dodds, and D. J. Watts.
An experimental study of inequality and unpredictability in an artificial cultural market.
Science, 311:854–856, 2006. [pdf](#) (田)
-  [18] T. Schelling.
Dynamic models of segregation.
J. Math. Sociol., 1:143–186, 1971.





Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musictab
- References

Frame 79/80



References VI

-  [19] T. C. Schelling.
Hockey helmets, concealed weapons, and daylight saving: A study of binary choices with externalities.
J. Conflict Resolut., 17:381–428, 1973.
-  [20] T. C. Schelling.
Micromotives and Macrobehavior.
Norton, New York, 1978.
-  [21] D. Sornette.
Critical Phenomena in Natural Sciences.
Springer-Verlag, Berlin, 2nd edition, 2003.
-  [22] D. J. Watts.
A simple model of global cascades on random networks.
Proc. Natl. Acad. Sci., 99(9):5766–5771, 2002. [pdf](#) (田)

Contagion

- Introduction
- Simple Disease Spreading Models
 - Background
 - Prediction
- Social Contagion Models
 - Granovetter's model
 - Network version
 - Groups
 - Summary
- Winning: it's not for everyone
 - Superstars
 - Musictab
- References

Frame 80/80

